

FOREIGN FILES

HAITI, - Banque Nationale de la Republique d

BANK NOTES

1972 -1975

Haiti

FILING

JAN - 6 1972

January 4, 1972

Dear M. Bonnefil:

Under separate cover we have mailed to you today a small package containing three lots of visiting cards made out to: Adrien W. Bonnefil, Port-au-Prince; Paula Bonnefil, Port-au-Prince; and M. et Mme. Adrien W. Bonnefil, Port-au-Prince. Please accept them with our compliments.

Unfortunately, we were unable to send you also at this time your business cards, as they were not ready. In due course we will forward them to you.

I hope you are enjoying your visit to this country and that I shall have the pleasure of seeing you before you leave.

With best regards for you and your family, I remain

Cordially yours,

(LOM)

M. Adrien W. Bonnefil  
c/o Dr. William Bonnefil  
10725 Santa Maria  
Apartment No. 12  
Detroit, Mich. 48221

(mab)

BANQUE NATIONALE DE LA RÉPUBLIQUE D'HAÏTI  
DÉPARTEMENT COMMERCIAL

BANQUE DE L'ETAT HAÏTIEN AU CAPITAL AUTORISÉ DE VINGT-CINQ MILLIONS DE GOURDES  
TRÉSORIÈRE DE L'ETAT ET BANQUE D'EMISSION  
SUCCURSALES ET AGENCES DANS TOUS LES PORTS OUVERTS D'HAÏTI

ADRESSE TÉLÉGRAPHIQUE  
INSULAIRE

SIÈGE SOCIAL ET BUREAU PRINCIPAL: PORT-AU-PRINCE, HAÏTI  
PORT-AU-PRINCE, January 28, 1972

RÉFÉRENCE \_\_\_\_\_

Mr. Edward H. Weitzen, Chairman  
American Bank Note Co.  
70 Broad Street  
New York, N.Y. 10004

Rec'd. 2/16/72

Dear Mr. Weitzen:

Upon return from my vacation in Detroit, Mich.  
I found here your cable of December 22 reading :

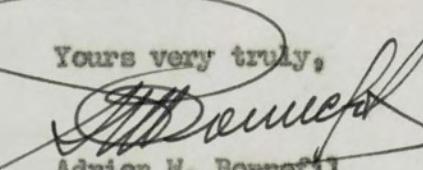
"ADRIEN BONNEFIL, SOUS DIRECTEUR  
AMERICAN BANK NOTE COMPANY WISHES YOU AND  
YOUR ASSOCIATES MERRY CHRISTMAS AND  
PROSPEROUS NEW YEAR.  
EDWARD H. WEITZEN CHAIRMAN, WILLIAM R. BARRETT  
PRESIDENT, L.O. MC GEHEE VICE PRESIDENT."

The Banque did not forward it to me and I have  
first to apologize for this late acknowledgement.

I thank you sincerely for your good wishes  
which I shared with my colleagues at the office.

They join me in sending to you, to Mr. William R.  
Barrett, President and to Mr. L. Owen Mc Gehee, Vice President, -  
to whom, incidentally, I had the opportunity and the pleasure to  
talk from Detroit on New Year's eve, - our very best wishes for a  
prosperous 1972 year for the American Bank Note Company, and for  
your personal happiness and that of your associates.

Yours very truly,

  
Adrien W. Bonnefil  
Sub-Manager

copy

P.S. I take the liberty of sending a copy of this  
letter to your colleagues.

FOREIGN DEPT.

ЭНДУ А. В. Н. СО.

FEB 7 9 07 AM '72

СВОИМЯСИЕМ  
ПРИКАЗЫ

ADRIEN W. BONNEFIL  
P. O. Box 711  
Port-au-Prince, Haïti

FILING

Arkaed. 2/16/72

FEB 17 1972

Dear Mr. Mc Gehee,

We thank you for your letter of January 4 received in Detroit; we thank you for your Christmas card and above all we want to thank you for the nice visiting cards you offered us.

We wish you & Mrs McClehee  
the best of health & happiness  
all through the year just  
begun.

Paula & Adrienne

CABINET DE ME. GEORGES N. LÉGER

AVOCAT

BOITE POSTALE 216 - TEL. : 2-2137

PORT-AU-PRINCE, HAITI

GEORGES N. LÉGER + (1965)  
GEORGES N. LÉGER FILS  
JEAN-CLAUDE N. LÉGER  
DANTÈS P. COLIMON

February 4, 1972

FILING

FEB 17 1972

ADRESSE TELEGRAPHIQUE : GEOLEG

Mr. L. Owen McGehee  
Vice President  
International Division  
American Bank Note Company  
70 Broad Street  
New York, N. Y. 10004

Dear Mr. McGehee:

I have your memorandum of January 28.

I have no plan for travelling to New York or Miami during the month of February and therefore regret that I will not be able to pick up Mr. Bonnefil's business cards.

However, if it is important enough, I would suggest that you call a friend of mine, Mr. Olivier Coquelin, telephone (212) 486 1566, between 11:00 a.m. and 4:00 p.m. Mr. Coquelin will be travelling to Port-au-Prince around February 18 and may possibly be kind enough to bring this small parcel with him if it is delivered to his place.

By copy of this letter, I am advising him of this possible call.

Very truly yours,

  
GEORGES N. LÉGER Jr.

GNLJr/1b

cc. Olivier Coquelin

FOREIGN DEPT.  
A. B. N. CO.

FEB 10 8 39 AM '72

FILING  
FEB 17 1972

February 16, 1972

M. Adrien W. Bonnefil  
P. O. Box 711  
Port-au-Prince, Haiti

Dear M. Bonnefil:

✓Thank you very much for the note enclosed in your letter of January 28th. I too must apologize for the delay in answering, which was entirely due to my absence from the office for the last two weeks.

I have arranged with M. Georges Léger the delivery of your business cards and these you should receive in the next few days.

I hope, in the near future, to come and see you, and in the meanwhile, please give very warmest respects to Mme. Bonnefil.

Yours sincerely,

Vice President  
International Division

(CBW:si)

FILING

FEB 17 1972

Port-au-Prince,  
Haiti

February 16, 1972

Dear M. Léger:

I am in receipt of your letter of February 4th, for  
which I thank you.

On your suggestion I contacted your friend Mr. Olivier  
Coquelin, who very kindly consented to bring to Port-au-Prince,  
M. Bonnefil's business cards.

I hope that in the not too distant future to see you  
in Haiti and in the meanwhile, I remain,

Very truly yours,

Vice President  
International Division

(CBW:si)

FILING

MAR 24 1972

*file*

PI-4TH  
MARCH 23, 1972

INSULAIRE (Banque Nationale de la République d'Haiti)  
Port-au-Prince (Haiti)

FOR BONNEFIL

REFERENCE TELEPHONE CONVERSATION

YESTERDAY STOP

PINCL	We plan
QJIPI	To ship (by) (to)
PQQQJ	Total quantity (ies) (of)
FZAKU	50
QOUMR	By direct steamer
RAGSV	April 28th

BANKNOTE

JJG:si

*OJB.*

V

ITT UI TELEX III 03 23 1159

\*

BANKNTE 42179511+

05211

03/23/72 1159 EST

ITT UI MSG 01 \*

BANKNTE 421795

NEWYORK MARCH 23, 1972

~ 12:00

INSULAIRE

PORTAUPRINCE (HAITI)

FOR BONNEFIL

REFERENCE TELEPHONE CONVERSATION YESTERDAY STOP

PINCL QJIP1 PQQQJ FZAKU QOUMR RAGSV

BANKNOTE

++

ITT UI MSG 01 \*

BANKNTE 421795

*file*

FILING

MAY - 9 1972

.T

ITT UI TELEX III 05 03 1045

+

BANKNTE 42179511+

05/03/72 1045 EST

ITT UI MSG 02 +

BANKNTE 421795

NEWYORK MAY 3, 1972 - 11: 45 a.m.

INSULAIRE (Banque Nationale de la Republique d'Haiti) ✓

PORTAUPRINCE (HAITI)

FOR BONNEFIL

*held in International Division*

REFER TO YOUR STRICTLY CONFIDENTIAL LETTER

OCTOBER 26, 1971 CONCERNING CABLE ADVICE OF SHIPMENTS STOP  
ADDITIONAL VESSELS BEING ASSIGNED TO PORTAUPRINCE VOYAGES STOP  
NAMES ARE ARTEMIS COMMA SINON COMMA PARTHENON AND KREON STOP  
SHOULD APPRECIATE RECEIVING URGENTLY YOUR CABLED ADVICE OF  
SUGGESTIONS ALONG SAME LINES AS ABOVE MENTIONED LETTER STOP  
SHIPMENT GOING FORWARD FRIDAY

BANKNOTE

++

ITT UI MSG 02 +

BANKNTE 421795T

05/04/72 1232 EST

file  
FOREIGN DEPT.  
A. B. N. CO.

MAY 4 1 30 PM '72

## FILING

MAY - 9 1972

BANKNTE 421795

PORTAUPrince HAITI MAY 4 1972

*Banque Nationale de la République  
d'Haïti*

TELEX URGENT

BANKNOTE NEWYORK

REYTURS THREE WE SUGGEST FOLLOWING DESIGNATIONS FOR NAMES  
IN YOUR CABLE QUOTE ARNOLD COMA DIDNEY COMA PARKER AND KELVIN  
UNQUOTE SAME ORDER.

INSULAIRE

=  
INUU +

BANKNTE 421795

INSULAIRE 0026....

M

ITT UI TELEX III 05 04 1245

+

BANKNTE 42179511+

FILING

MAY - 9 1972

05/04/72 1244 EST

ITT UI MSG 05 +

BANKNTE 421795

NEWYORK MAY 4, 1972

INSULAIRE (BANQUE NATIONALE DE LA REPUBLIQUE D'HAITI)

PORTAUPRINCE (HAITI) - 1:45 p.m.

FOR BONNEFIL

MANY THANKS YOUR CABLE TODAY STOP PLEASE CONFIRM SECOND NAME  
WHICH WAS RECEIVED AS READING DIDNEY SHOULD IT READ SIDNEY

BANKNOTE

++

ITT UI MSG 05 +

BANKNTE 421795



*file*

FOREIGN DEPT.  
A. B. N. CO.

MAY 5 11 41 AM '72

FILING

05/05/72 1041 EST

MAY - 9 1972

J. J. G.

MAY - 5 1972

BANKNTE 421795

*Banque Nationale de la  
République d'Haïti*

OK HERE INSULAIRE HAITI

R  
PLEASE READ IN OUR TELEX MAY 4 1972 ARNOLD COMA SIDNEY

REPEAT ANORL COMA SYNEY SYDNEY TKS

RECD OK TKS AND BIBI.

OK BIBI SEE YOU

MANYS TKS BIBI

INSULAIRE 0026

**AMERICAN BANK NOTE COMPANY.**SUBJECT  
Banque Nationale de la République d'Haiti  
Bank NotesFILING  
MAY 15 1972ROBERT S. JAGGER  
REPRESENTATIVE  
FOR LATIN AMERICA  
INTERNATIONAL DIVISION  
AMERICAN BANK NOTE CO.

to

New York

FOREIGN DEPT  
A.B.N.CO.  
DATE 5/5/1972  
ST MA 14 8 3 PM

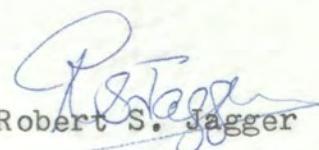
I am happy to report that all seems well at the Banque Nationale de la République d'Haiti. M. Adrien Bonnefil advised me that he had called Jack Goggin on the telephone about the Bank's pressing need for the 50 Gourdes notes of our order of August 26 1971. He seemed satisfied with our delivery of April 27 this year.

Acked  
6/12/72  
LOM

For the future, he told me confidentially that he did not like competitive bids and the problems and heated atmosphere they created and that he would try and feed to us small orders, in the region of 15 million notes each one, over the next years. Anything over this quantity, on an individual order, and he felt that M. André would insist on a competitive bid. He asked for our cooperation on this, in that we would not take advantage of our privileged situation by raising our prices.

The Bank is beginning to consider the abolition of the 2 Gourdes, 10 Gourdes and 250 Gourdes denomination and the possible introduction of a 25 Gourdes notes- equal to US \$5.00.

Regarding our telephone conversation, in which you said you were forecasting 35mm.notes (15mm-1's, 10mm-2's and 10mm-5's) for next year. M. Léger and I felt that this was possible, especially in view of the rapid expansion of the Haitian Economy. It would probably be divided into two orders. M. Bonnefil wants me in Haiti in October or November as he will have an idea by then of the requirements for an order for March 1973. The second order next year should be late in the year. Both orders around the 15mm mark. Regarding denominations, in which view of the Bna Banks feelings about the 2 Gourdes denomination, there may be less than 10mm-2's and an order for more 50 Gourdes notes.

  
Robert S. Jagger

c.c.: H.M.K.

AMERICAN BANK NOTE COMPANY  
INTERNATIONAL DIVISION  
NEW YORK, NEW YORK

To

New York

FILING  
MAY 15 1972

AMERICAN BANK NOTE COMPANY

FOREIGN DEPT.  
A. B. N. CO.

Bank Notes

DATE MAY 15 1972

SUBJECT

Bundue Notebooks de la Repubblica d'Italia

I am happy to report that all seems well at the  
Bundue Notebooks de la Repubblica d'Italia. Mr. Adriano  
Borrelli advised me that he had called Jack Goggin  
on the telephone about the Bank's pressing need for the  
50 Gourdes notes of our order of August 26 1971. He  
seemed satisfied with our delivery of April 23 this year.

For the future, we today make our competitive price list  
of not like competitive price and the programs and messages  
atmosphere they created and just the money they send need to be  
swell orders, in the region of 12 million notes each one  
over the next year. Anytime over this amount  
individually ordered, say we left first M. And the money insist on  
a competitive bid. He asked for our cooperation on this  
in that we would not take disadvantage of our privilege  
situation by raising our prices.

The Bank is beginning to consider the position of the  
5 Gourdes, 10 Gourdes and 25 Gourdes denominations and the  
possibility introduction of a 25 Gourdes note - don't to  
US \$5.00.

Registering our telephone conversation, in which you said  
you were interested in notes (10mm-1's, 10mm-2's and 10mm-  
2's) for next year. Mr. Teller and I left this was  
possible, especially in view of the likely expansion of the  
Brazilian Economy. If money supply be divided into two  
orders. Mr. Borrelli wants me in Italy in October or  
November as he will have an idea by then of the developments  
for an order for March 1973. The second order next year  
should be late in the year. Both orders should be 15mm worth.  
Registering denominations, in which view of the Bank's telephones  
spont the 5 Gourdes denomination, there was be less than  
10mm-2's and an order for more 50 Gourdes notes.

Roger A. Teller

C.C.: H.W.K.

BANQUE NATIONALE DE LA REPUBLIQUE D'HAITI

FILING

MAY 15 1972

May 12, 1972

Mr. R.S. Jagger  
San José,  
Costa Rica

Dear Robert:

Thank you for your letter of May 5, reporting on your visit to the above. I am glad you went, since it is always good to call on the Bank as a courtesy when no actual business is pending.

We have taken note of your remarks relative to the two possible new orders for notes coming in 1972-73, and we shall of course be pleased to cooperate.

✓ We also acknowledge receipt of your Confidential letter of May 5 on the question of our Agent. I frankly fail to see why or how we owe him \$1,000, and as you say I shall let this matter rest until he brings it to my attention, at some time in the future. *Pcht*

Very truly yours,

Vice President  
International Division

LOM:si

cc: HMK

BANQUE NATIONALE DE LA RÉPUBLIQUE D'HAÏTI

DÉPARTEMENT COMMERCIAL

BANQUE DE L'ETAT HAÏTIEN AU CAPITAL AUTORISÉ DE VINGT-CINQ MILLIONS DE GOURDES

TRÉSORIÈRE DE L'ETAT ET BANQUE D'EMISSION

SUCCURSALES ET AGENCES DANS TOUS LES PORTS OUVERTS D'HAÏTI

ADRESSE TÉLÉGRAPHIQUE  
INSULAIRE

FILING SIÈGE SOCIAL ET BUREAU PRINCIPAL: PORT-AU-PRINCE, HAÏTI  
MAY 26 1972 PORT-AU-PRINCE, May 16, 1972  
RÉFÉRENCE SD/A-1

J. J. G.

MAY 24 1972

ack  
J.J.G.  
5/24/72

American Bank Note Company  
70 Broad Street  
New York, N.Y. 10004

Att: Assistant Manager  
International Division

Gentlemen :

We have received by steamer 4 cases containing :

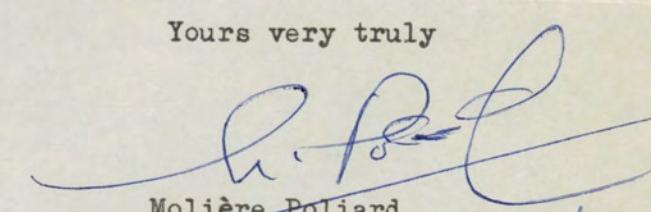
200.000 fifty gourdes notes

being your first shipment on our order of August 26, 1971.

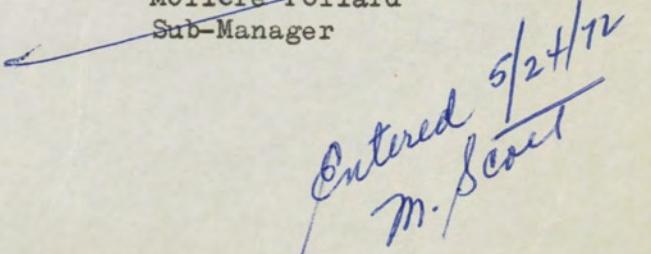
We are pleased to enclose herewith our bank draft No.141857 on the First National City Bank, New York for THREE THOUSAND FOUR HUNDRED FIFTY DOLLARS 00/100 (\$3.450.-) in payment of your invoice N-8514 dated April 28, 1972.

Thanking you for your cooperation, we remain.

Yours very truly

  
Molière Poliard  
Sub-Manager

ob.

  
Entered 5/24/72  
M. Scott



FILING

MAY 2 1972

May 24, 1972

Banque Nationale de la République d'Haiti  
Département Commercial  
Port-au-Prince, Haiti

Attention: M. Molière Poliard  
Sub-Manager

Gentlemen:

Your Reference SD/A-1

We acknowledge receipt of your letter of May 16 enclosing bank draft No. 141857, to our order, on the First National City Bank, New York, in the amount of US\$3,450.00, in payment of our Invoice No. N8514 of April 28, 1972.

Thanking you for this remittance, we remain,

Very truly yours,

AMERICAN BANK NOTE COMPANY

Assistant Treasurer

bcc: M. Georges N. Léger  
R. S. Jagger

(JJG:si)

Haiti - Notes

05/29/72 2318 EST

**FILING**

MAY 31 1972

BANKNTE 421795

ZCZC TLB028 VIA ITT GDA867 HDG771

UINY HL HBPP 034

PORTAUPRINCE 34/32 29 1505 VIA ITT

acked. 5/30/72

LT

BANKNOTE

NEWYORK

ATTENTION MCGEHEE PLEASE QUOTE URGENTLY ON RUSH ORDER

400.000

FIFTIES 200.000 HUNDREDS SIMILAR TO LAST PRINTING STOP ADVISE

VERY EARLIEST POSSIBLE DELIVERY DATE WITH PRIORITY TO HUNDREDS

BONNEFIL INSULAIRE

COL 400.000 200.000

Ref. your cable, 5/29/72  
re. 50's AND 100's. Preparin' estimate  
urgently stop will cable you futher soon,

APVCO

FOREIGN DEPT.  
A. B. N. CO.

MAY 30 8 25 AM '72

Hank - Notes

FILING

05/29/72 2318 EST

JUN 12 1972

BANKNTE 421795

ZCZC TLB028 VIA ITT GDA867 HDG771

UINY HL HBPP 034

PORAU PRINCE 34/32 29 1505 VIA ITT

File  
Hank  
6/8/72

LT

BANKNOTE

NEWYORK

order of 8/16/71

ATTENTION MCGEHEE PLEASE QUOTE URGENTLY ON RUSH ORDER

400.000 2-2688-484-#17.v5 (200,000 notes) 2-0842-484-#24.64 (150,000 notes)

FIFTIES 200.000 HUNDREDS SIMILAR TO LAST PRINTING STOP ADVISE

VERY EARLIEST POSSIBLE DELIVERY DATE WITH PRIORITY TO HUNDREDS

BONNEFIL INSULAIRE

COL 400.000 200.000

FOREIGN DEPT.  
A. H. M. CO.

MAY 30 8 25 AM '72

Haiti Notes

M

ITT UI TELEX III 05 30 1535

+

BANKNTE 42179511+

FILING

MAY 31 1972

ITT UI MSG 27 +

BANKNTE 421795

NEWYORK MAY 30, 1972

INSULAIRE

PORTAUPrince (HAITI)

FOR BONNEFIL

REURCABLE OF MAY 29TH REGARDING 50'S AND 100'S PREPARING ESTIMATES

URGENTLY STOP WILL CABLE YOU LATER SOONEST

BANKNOTE

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ITT UI MSG 27 +

BANKNTE 421795

FILING

MAY 31 1972

May 30, 1972

Mr. C. E. Troy  
Asst. Gen. Mgr. of Mfg.  
Bronx Plant

BANQUE NATIONALE DE LA REPUBLIQUE D'HAITI  
Bank Notes

We have received an urgent request from the above bank  
for a reprint of two denominations. They are:

400,000 - 50 Gourdes

200,000 - 100 Gourdes

They would like if possible a very early delivery date  
with priority on the 100's, and we estimate that the order will be  
placed in mid-June.

Colin West

CBW:si

American Bank Note Company  
Garrison Ave. & Tiffany St.  
New York, N.Y. 10474

C.B.W.

JUN - 5 1972

FILING

JUN - 7 1972

file

Recd. 6/8/72

June 2, 1972

Mr. Colin West  
International Division

Re: Banque Nationale De La Republique D'Haiti  
Bank Notes - 400,000 - 50 Gourdes  
200,000 - 100 Gourdes

Dear Colin,

Pursuant to your request for a delivery date based on receiving an order in mid June for above subject bank notes, following would be our planned delivery.

Ship 200,000 - 100 Gourdes notes Sept. 19, 1972.  
" 400,000 - 50 " " Sept. 28, 1972  
600,000

Colin, if we were to receive this order it would mark the 3rd time within a year that we would be going to press on the 50 Gourdes and the 2nd time in the case of the 100's.

As you are aware, a sizeable portion of the cost of the production of these notes lies in the make ready and start up time of the tint printing which is performed in Chicago. The running time for these small quantities is relatively minor.

As such, would it be possible to induce the Bank to order in larger quantities or perhaps the International Division, based on a feel for the Bank's usage, could authorize us to have Chicago print additional tints.

These of course would be counted and delivered to us under secured conditions for storage in one of our vaults. When more notes would be required, all that would be necessary to print would be the intaglio portion and the proper numbers.

Such a procedure should result in relatively substantial savings both in delivery time and production dollars.

*Charlie,*

C.E. Troy  
Asst. Gen. Mgr. Mfg.

CET:dl

cc: C. P. Foote, Jr.

FILING

JUN 12 1972

June 8, 1972

Mr. C. E. Troy  
Asst. Gen. Mgr. Mfg.  
Bronx Plant

Re: Banque Nationale de la République d'Haiti  
Bank Notes - 400,000 - 50 Gourdes  
200,000 - 100 Gourdes

Thank you very much for your letter of June 2, advising the delivery dates for the above bank notes.

As to your suggestions regarding the "stock piling" of bank notes for the Banque Nationale, both Owen and myself agree that it can save the plant time and effort, and in the long run, the Bank money. However, we would like to take it further and suggest to the Bank that we print the complete bank notes for say, 3 years in advance, a total of some 80,000,000 notes.

I will be in Haiti at the beginning of next week "June 10th to 13th," and will put this suggestion to Mr. Bonnefil telling him that the advantages to the Bank of a) 3 years bank notes supply at 1972 prices, and b) shorter delivery time when they wish to re-stock their vaults supply.

I am sure you will agree that the advantages would be manifold, it would ensure a long run for the plant and would also mean that you could print these notes either in New York or England should they require a stop gap, and finally from the sales point of view, it would keep DLR out of Haiti for a few years.

In closing, I would very much appreciate yours and Mr. Foote's comments on this.

Colin West

CBW:si  
cc: CPF

FILING

BANQUE NATIONALE DE LA RÉPUBLIQUE D'HAÏTI JUN 20 1972

DÉPARTEMENT COMMERCIAL

BANQUE DE L'ETAT HAÏTIEN AU CAPITAL AUTORISÉ DE VINGT-CINQ MILLIONS DE GOURDES  
TRÉSORIÈRE DE L'ETAT ET BANQUE D'EMISSION  
SUCCURSALES ET AGENCES DANS TOUS LES PORTS OUVERTS D'HAÏTI

ADRESSE TÉLÉGRAPHIQUE  
INSULAIRE

SIEGE SOCIAL ET BUREAU PRINCIPAL: PORT-AU-PRINCE, HAÏTI

PORT-AU-PRINCE,

June 14, 1972

RÉFÉRENCE SD/A-1

American Bank Note Company  
70 Broad Street  
New York, N.Y. 10004

ackd. 6/19/72  
Sonja

Att: Assistant Manager  
International Division

Gentlemen:

We are pleased to enclose herewith our bank draft No.144894 on the First National City Bank, New York for TWENTY NINE THOUSAND SEVEN HUNDRED SIXTY DOLLARS 00/100 (\$29.760.-) in payment of your following invoices covering shipments totalling 3.000.000 bank notes of 5 Gourdes made in accordance with our order dated August 26, 1971:

No.8675	1.000.000 Notes by S/S Minos	\$9.920.-
8806	1.500.000 " Artemis	14.880.-
8949	500.000 " Sinon	4.960.-

Entered  
6/19/72  
KZ

Thanking you for your cooperation, we remain

Yours very truly,

Adrien W. Bonnefil  
Sub-Manager

np

FOREIGN DEPT.  
A. B. N. CO.

JUN 19 8 57 AM '72

RECEIVED  
RECORDED  
JUN 19 1972

RECEIVED  
RECORDED  
JUN 19 1972

RECEIVED  
RECORDED

JUN 16 1972

June 15, 1972

FM  
6/15/72  
file

MEMORANDUM

BANQUE NATIONALE DE LA REPUBLIQUE D'HAITI

Pursuant to instructions from Mr. McGehee, and in his absence, I telephoned M. Adrien Bonnefil, Sub Director of the above Bank, on Thursday June 8, and arranged to meet him in Haiti to advise him of our prices for 400,000 - 50 Gourdes and 200,000 - 100 Gourdes bank notes, an exact reprint of the Bank's previous orders.

On Saturday June 10, I met with Bonnefil socially and during the course of our conversations we discussed the prices I had brought with me: \$26.50/M for the 50's and \$33.00/M for the 100's. He told me our prices seemed considerably higher than both he and M. Antonio André, the President of the Bank, had been prepared for, and I explained that the reason was not only the annual percentage increase for labor and materials, but also when last quoting for this denomination we had been able to absorb some of the costs of preparing low volume denominations into those of the higher volumes.

On Monday June 12, I had arranged an appointment with André, the President of the Bank. However, on arriving at 9:30 a.m., Bonnefil told me that unfortunately the meeting would be postponed until the following day because the President had to receive a delegation of International Bankers. I spent most of the day with Bonnefil and at lunch we met the Minister of Commerce, Lebert Jean-Pierre, a friend of Mr. McGehee.

In view of the good personal relationship the Company has always had with Bonnefil, I asked his opinion on the viability of the Bank authorizing us to print a large quantity of his notes for three years in advance, pointing out that this plan would have both a price and a delivery advantage. He told me that DLR had also made similar suggestion, asking for advance orders of five years, but at that time the Bank thought this too long a period to "stock-pile" because of changing political scene. He added that he would quietly make an appraisal of their requirements in this period, and we would then be able to work out some estimated prices. We decided that an approach to the President at this time would not be advantageous, rather we should wait until we have made some calculations and then possibly present them to André at some future meeting, depending on conditions at the time.

AMERICAN BANK NOTE COMPANY  
INTERNATIONAL DIVISION

MEMORANDUM

- 2 -

June 15, 1972

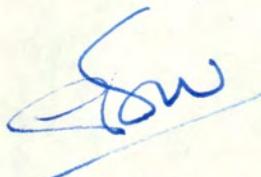
It was not until 2:30 p.m. on Tuesday June 13, that Bonnefil was able to arrange a meeting for me with M. André, who received me very cordially with M. Martineau, Sub Director of the Issue Department. As was expected, they were surprised at our prices and after some discussions, I agreed to the lower price level of \$24.10/M for the 50's and \$29.90/M for the 100's, which Mr. Barrett had given me before leaving New York. I pointed out that the "short run" was the cause of the high price, and that if he would increase the volume, we might be able to reduce the price slightly. I left M. André's office at 4:00 p.m. having agreed to submit an additional estimate to the Bank for:

800,000 - 50 Gourdes  
400,000 - 100 Gourdes.

Bonnefil also asked me to prepare, on a confidential basis, a quotation for the following quantities which he said he would try to "sell" to M. André:

1,000,000 - 50 Gourdes  
500,000 - 100 Gourdes.

Although these amounts exceeded their initial requirements, André and Bonnefil felt it very likely that they would need more notes by the end of the year.



Colin West

CBW/LOM:si

cc: LOM  
RSJ  
CBW

FILING

JUN 20 1972

June 19, 1972

Banque Nationale de la République d'Haiti  
Département Commercial  
Port-au-Prince

Attention: M. Adrien W. Bonnefil  
Sub Manager

Gentlemen:

We acknowledge receipt of your letter of June 14,  
reference SD/A-1, enclosing bank draft No. 144894 to our order,  
on the First National City Bank, New York, in the amount of  
US\$29,760.00, in payment of our Invoices No. N8675 of May 3,  
No. N8806 of May 11 and No. N8949 of May 18, 1972.

Thanking you for this remittance, we remain,

Very truly yours,

AMERICAN BANK NOTE COMPANY

Assistant Treasurer

bcc: M. Georges N. Léger  
R.S. Jagger

(si)

FILING

JUN 21 1972

S: 1) NEW ABN SECURITY PRODUCTS.

2) BANQUE NATIONALE DE LA REPUBLIQUE D'HAITI.

Port-au-Prince,  
Haiti

June 20, 1972

Dear M. Léger:

Thank you for your letter of June 13 on new ABN security products. If you find any application for our services, please feel free to contact us.

For your information, M. Bonnefil has contacted us relative to an "urgent" order for 400,000 - 50's and 200,000 - 100's. We sent our new representative, Mr. Colin B. West to Port-au-Prince, however he was apparently unable to contact you for your advice as I instructed him to do so. In any event, after presenting our prices, US\$24.10 and US\$29.90 per thousand notes for the respective quantities to M. Bonnefil and M. André, he was told to have us calculate prices on larger quantities.

Accordingly, today I sent to Bonnefil two cables, xerox copies attached, for increased quantities at lower prices per thousand notes. I would think Bonnefil might be contacting us perhaps before this letter arrives in your hands. Your commissions have of course been included and we will advise you in due course of the outcome. Meanwhile, will you please inquire of Bonnefil about this perspective order.

Also, at your convenience, would you please tell me what did your daughter Jöel finally decide to do for summer work. We had a desk set up for her here and because of insurance regulations we were going to enter her on our payrolls as a secretary in my Division. I presume she did not leave Haiti and perhaps is working with you there in your office.

With best personal regards,

Very truly yours,

Vice President  
International Division

LOM:si  
Enc.

cc: RSJ

ITT UI TELEX III 06 20 1152

BANKNTE 42179511+

ITT UI MSG 07

ITT UI MSG 07 +

BANKNTE 421795

~~DR  
LOM  
6/20/72~~

NEWYORK JUNE 20, 1972 - 12:55 p.m.

FILING

JUN 21 1972

INSULAIRE

PORTAUPRINCE (HAITI)

FOR BONNEFIL

CONFIRMING OUR ORIGINAL QUOTATION FOR 400,000 FIFTY GOURDES OUR PRICE U.S. DOLLARS 24.10 PER THOUSAND OR U.S. DOLLARS 9640 STOP FOR 200,000 ONE HUNDRED GOURDES OUR PRICE U.S. DOLLARS 29.90 PER THOUSAND OR U.S. DOLLARS 5980 STOP FOR 800,000 FIFTY GOURDES OUR PRICE U.S. DOLLARS 21.82 PER THOUSAND OR U.S. DOLLARS 17456 STOP FOR 400,000 ONE HUNDRED GOURDES OUR PRICE U.S. DOLLARS 27.80 PER THOUSAND OR U.S. DOLLARS 11120 STOP ALL PRICES CIF PORTAUPRINCE DELIVERY CAN BEGIN SEPTEMBER IF YOUR ORDER PLACED PROMPTLY

MCGEHEE

cc: Me. Georges N. Léger  
RSJ

++

ITT UI MSG 07 +

BANKNTE 421795

M

ITT UI TELEX III 06 20 1202

FILING

JUN 21 1972

~~6/20/72~~

+

BANKNTE 42179511+

ITT UI MSG 01 +

BANKNTE 421795

NEWYORK JUNE 20, 1972 - 1:05 p.m.

INSULAIRE

PORTAUPrince (HAITI)

FOR BONNEFIL

REFER TO OUR PREVIOUS CABLE FOR YOUR ADDITIONAL  
CONSIDERATION FOR 1,000,000 FIFTY GOURDES OUR PRICE U.S. DOLLARS  
21.40 PER THOUSAND OR U.S. DOLLARS 21400 STOP FOR 500,000 ONE  
HUNDRED GOURDES OUR PRICE U.S. DOLLARS 27.00 PER THOUSAND OR  
U.S. DOLLARS 13500 CIF PORTAUPrince

MCGEHEE

++

ITT UI MSG 01 +

BANKNTE 421795

cc: Me. Georges N. Léger  
RSJ

Hauter - Notes

FOREIGN DEPT.  
A. B. N. CO.

JUN 26 8 23 AM '72

06/23/72 2313 EST

FILING

BANKNTE 421795

JUN 29 1972

ZCZC TLF822 VIA ITT GDA198 HDG283

UINY HL HBPP 048

PORTAUPRINCE HAITI 48/45 23 1659 VIA ITT

~~hauter  
6/26/72  
file~~

LT

BANKNOTE

NEWYORK

RECABLES 21 WE CONFIRM ORDER 800000 FIFTY GOURDES AT  
DOLLARS 21.82 AND 400000 ONE HUNDRED GOURDES AT DOLLARS  
27.80 STOP TOTAL PRICE ~~1~~ DOLLARS U28576 CIF PORTAUPRINCE  
DELIVERY EARLY SEPTEMBER PRIORITY TO HUNDRED STOP  
NOTES SIMILAR LAST PRINTING IN FOLLOWING NUMBERS

ANDRE INSULAIRE

COL 21 800000 21.82 400000 27.80 U28576

cc: EHW  
WRB

ITT UI TELEX III 06 26 0921

+

BANKNTE 42179511+

ITT UI MSG PI D

ITT UI MSG 08 +

BANKNTE 421795

FILING

JUN 29 1972

*John  
Vane  
6/27/72*

NEWYORK JUNE 26, 1972 - 10:25 a.m.

INSULAIRE

PORTAUPRINCE (HAITI)

FOR ANTONIO ANDRE

YOUR TELEGRAM 23RD VERY MUCH APPRECIATE BANKS

ORDER

SINCERELY

L O MCGEHEE

++

ITT UI MSG 08 +

BANKNTE 421795

cc: EHW  
WRB

**ORDER  
FORM**

AMERICAN BANK NOTE CO.

**INTERNATIONAL DIVISION**  
**ORDER FORM**

June 26, 1972

JJG:si

*file*  
JJG  
2-5046-484  
7/13/72

BANQUE NATIONALE DE LA REPUBLIQUE D'HAITI  
Port-au-Prince, Haiti

800,000 Notes of 50 Gourdes

Order No. 2-5046-484

Previous Order 2-2688-484.

Trimmed size of notes approximately 6-5/16 x 2-11/16 inches.

Note - Litho tint printing as well as fluorescent and signature printing to be done at Chicago.

L O T      1

Steel print 38,095 - 5/21 Imps. 21/50 Gourdes notes (800,000)

Face in 55-3/4 Olive  
Back in 55-3/4 Olive

Litho tint Comb. No. F2349 on face.

Litho print in Black 3 signatures on face as follows:

Antonio André as Le Président at left.

Léon Mirambeau as Le Directeur in center.

René Adrien as Un Administrateur at right.

*WORK  
AT  
CHICAGO*

Paper No. 29 Standard Bank Note Scattered Planchette 06-21

D/Nos. on face in Red - 600001 to 1000000  
A000001 to A400000  
(Prefix changes each 1,000,000 notes).

Cut single.

Trim to size approximately 6-5/16 x 2-11/16 inches.

Band in small bands of 100 notes each, then band in lots of 1000 notes (10 small bands) with a large band typed as last.

AMERICAN BANK NOTE CO.

June 26, 1972

INTERNATIONAL DIVISION  
ORDER FORM

JJG:si

- page 2 -

BANQUE NATIONALE DE LA REPUBLIQUE D'HAITI  
Port-au-Prince, Haiti

800,000 Notes of 50 Gourdes

Wrap in Kraft paper packages of 10,000 notes (10 large bands) each with labels on outside reading as last.

Pack in tin-lined wooden cases of 50,000 notes each.

Mark cases:

Banque Nationale de la République d'Haiti  
Port-au-Prince, Haiti  
Attn. Senior Sub-Manager  
Made in U.S.A.

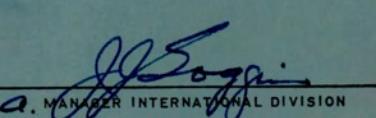
(Printed matter - Unissued Bank Note forms)

Consign to:

Banque Nationale de la République d'Haiti  
Département Commercial  
Port-au-Prince, Haiti  
Attn. Senior Sub-Manager

and address advices of shipment in the same manner.

Advise Bank by cable of all shipments, whether by steamer or air.  
Cables to be in the confidential code detailed in Bank's letter of October 26, 1971, held in the International Division, Broad Street.

  
J. J. Soga  
MANAGER INTERNATIONAL DIVISION

JUL 5 8 37 AM '72

A.B.N.00.  
PRODUCTION DEF.

**AMERICAN BANK NOTE CO.**

**INTERNATIONAL DIVISION**  
**ORDER FORM**

June 26, 1972

JUL 14 1972

*filed*  
JIG:si  
~~RECORDED~~  
2-5047484  
7/13/72

BANQUE NATIONALE DE LA REPUBLIQUE D'HAITI  
Port-au-Prince, Haiti

400,000 Notes of 100 Gourdes

Order No. 2-5047-484

Previous Order 2-0842-484

Trimmed size of notes approximately 6-5/16 x 2-11/16 inches.

Note - Litho tint printing as well as fluorescent and signature printing to be done at Chicago.

L O T 1

Steel print 26,666 -10/15 Imps. 15/100 Gourdes notes (400,000)

Face in 44 Purple

Back in 44 Purple

Litho tint Comb. No. F2350 on face

Litho print in Black 3 signatures on face as follows:

Antonio André as Le Président at left.

Léon Mirambeau as Le Directeur in center.

René Adrien as Un Administrateur at right.

WORK  
AT  
CHICAGO

Paper No. 29 Standard Bank Note Scattered Planchette 06-21.

D/Nos. on face in Red - 150001 to 550000.

Delivery priority to be given to this denomination.

Cut single.

Trim to size approximately 6-5/16 x 2-11/16 inches.

Band in small bands of 100 notes each, then band in lots of 1000 notes (10 small bands) with a large band typed as last.

*JP.*  
MANUFACTURER INTERNATIONAL DIVISION

AMERICAN BANK NOTE CO.

INTERNATIONAL DIVISION  
ORDER FORM

June 26, 1972

JJG:si

- page 2 -

BANQUE NATIONALE DE LA REPUBLIQUE D'HAITI  
Port-au-Prince, Haiti

400,000 Notes of 100 Gourdes

Wrap in Kraft paper packages of 10,000 notes (10 large bands) each  
with labels on outside reading as last.

Pack in tin-lined wooden cases of 50,000 notes each.

Mark cases:

Banque Nationale de la République d'Haiti  
Port-au-Prince, Haiti  
Attn. Senior Sub-Manager  
Made in U.S.A.  
(Printed Matter - Unissued Bank Note forms).

Consign to:

Banque Nationale de la République d'Haiti  
Département Commercial  
Port-au-Prince, Haiti  
Attn. Senior Sub-Manager

and address advices of shipment in the same manner.

Advise Bank by cable of all shipments, whether by steamer or air.  
Cables to be in the confidential code detailed in Bank's letter of  
October 26, 1971, held in the International Division, Broad Street.

JJ Soggi  
MANAGER INTERNATIONAL DIVISION

JUL 5 8 37 AM '72

A.B.H.CO.  
REPRODUCTION DEF'D

CABINET DE M<sup>E</sup>. GEORGES N. LÉGER

AVOCAT

BOÎTE POSTALE 216 - TEL.: 2322

PORT-AU-PRINCE, HAÏTI

GEORGES N. LÉGER (1965)  
GEORGES N. LÉGER FILS  
JEAN-CLAUDE N. LÉGER  
DANTES P. COLIMON

July 17, 1972

FILIN ADRESSE TELEGRAPHIQUE: GEOLEG

AUG - 3 1972

file packed  
8/1/72  
Lowe

Mr. L. Owen McGehee  
Vice President  
International Division  
American Bank Note  
70 Broad Street  
New York, N.Y. 10004

Dear Mr. McGehee :

I refer to your letter of June 20 and the reply made by Jean Claude on June 28. I have stayed in Europe somewhat longer than expected and regret to have missed your representative, Mr. West, during his visit.

I will contact Mr. Bonnefil this very morning and will advise you as soon as I have something more definite.

Thank you again for accepting my daughter Joelle, but as Jean Claude wrote you, she found a summer job with a small Investment Bankers Firm on Park Avenue and returned home end of June after a very pleasant visit in New York.

Very truly yours,



Georges N. Léger Jr.

GNLJr./jl

P.S. I just spoke to BNRH and Mr. Bonnefil informs me that an order for 400,000 notes of Gde. 1.00 and 800,000 of Gdes50.00 have been placed and confirmed by you for delivery beginning early September for a total amount of \$28,576.00.

Please confirm if this agrees with your records.



BANQUE NATIONALE DE LA REPUBLIQUE D'HAITI

Port-au-Prince,  
Haiti

August 1, 1972

FILING  
AUG - 3 1972

Dear M. Léger:

Thank you for your letter of July 17, which I read upon return from my annual vacation.

I am pleased that Joelle found an interesting summer job in New York, and I trust she enjoyed the experience.

Your information from the Banque Nationale is correct. We have been awarded a small order for 400,000 notes of 100 Gourdes and 800,000 notes of 50 Gourdes at a total price of \$28,576.00. As normal, your usual commission has been included in our pricing.

With all best personal regards, to you and your fine family, I am,

Very truly yours,

Vice President  
International Division

LOM:si

FILING  
AUG - 8 1972

August 3, 1972

Banque Nationale de la République d'Haiti  
Département Commercial  
Port-au-Prince, Haiti

Attention: M. Adrien Bonnefil  
Sous-Directeur

Gentlemen:

We acknowledge receipt of your letter of July 21,  
Reference SD/A-1, enclosing your bank draft No. 146399, drawn  
to our order on the First National City Bank, New York, in the  
sum of US\$82,500.00, in payment of our Invoices Nos. N9089,  
N9256, N9424, N9655, N9938 and N9994 of May 25, June 2, 8, 22,  
30 and July 7.

Thanking you for this remittance, we remain,

Very truly yours,

AMERICAN BANK NOTE COMPANY

Assistant Treasurer

(JJG:si)  
bcc: M. Georges N. Léger  
R.S. Jagger

ITW World Communications Inc.

NY Phone Sec. Teleg. 737-3311/Msgtr. 7522/Infor. 7550/Telex 7550

FILING

OCT 25 1972

M

ITT UI TELEX III 10 20 1539

\*

BANKNTE 42179585127103+

LORN  
10/23/73  
file

10/20/72 1541 EST

BRADBANK MALDEN

NEW YORK OCTOBER 20 1972

FOR SHAVE

REYRTEL 11 - VERY SORRY FOR DELAY OF FORECAST WHICH FOLLOWS:

1973 FORECAST FOR BW PRODUCTION (NEW ORDERS)

COUNTRY	QUANTITY	DENOMINATIONS
VENEZUELA	30,000,000	2
COLOMBIA	10,000,000	1
ECUADOR	50,000,000	6
COSTA RICA	30,000,000	2
HAITI	30,000,000	3
TOTAL	155,000,000	

Orig rec: Lorn  
cc: TSG/CW

BRADBANK MALDEN

10/20/72 1543EST 001.7

**AMERICAN BANK NOTE COMPANY.**

File 11813  
LAW

to

**New York**

**SUBJECT** BANQUE NATIONALE D'HAITI  
BANK NOTES

**DATE** 12/15/72

FILING

JAN 7 1973

On Saturday December 2, I flew from the Dominican Republic to Haiti. I spent Sunday and Tuesday, which was a national holiday, with our Agent and his family at their beach home.

It became clear after my first meeting with Adrien Bonnefil on Monday 4 that the only way to make progress was to have a meeting with M. André, the Bank President. The decision that the officials of the Bank could not reach was whether to have a partial order of the lower denominations only or a general order for all denominations with a boosted up quantity for the 1 Goudes and 2 Gourdes, which are running short.

Eventually after a 2 3/4 hour wait on Friday, I met with M. André, who had been fully briefed by Bonnefil, and decided, upon Bonnefil's recommendation, to ask us for quotations this month or next for a partial order of 1's and 2's and possibly 5 Gourdes.

That evening, I went round to M. Bonnefil's house, as I usually do, to see whether he has any mail to be posted in Miami, and told him the outcome. He showed me a copy of his recommendation to M. André and was pleased his advice had been taken. As regards quantity, I doubt whether more than 10 million notes will be order, more likely 6-7 million.

M. André does not appear to be unduly concerned that dollars are now circulating in Haiti as regularly as Gourdes; however, several of M. Léger's friends remarked that, for nationalistic reasons, many Haitians would prefer to have more of their own currency in circulation.

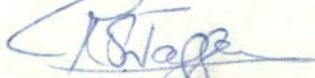
I was told that, wherever possible, Duvalier is putting pure black people in positions of authority. Bonnefil, himself, told me that his position in the Bank was becoming increasingly difficult because of his color. Duvalier also has scant respect for the Arab, mulatto and European french élite and shows socialist tendencies, although his personal life-style is luxurious.

The information you had that M. André had been put in jail in the fall was erroneous; in fact, he is very powerful indeed at this time.

We are in a strong competitive position in Haiti. Georges Léger, OUR Agent, is largely responsible for this. The Dela Rue agent, Brandt, has, I understand, become very senile and has sold out his business to his sons. There was some illfeeling involved in the family. I could not find out whether the De la Rue agency has remained with the father or moved to the sons.

A. B. N. CO.  
ELOEICH REILLY

Very truly yours,



Robert S. Jagger

cc. HMK.

New York

01

AMERICAN BANK NOTE COMPANY

BANQUE NATIONALE D'HAITI

SUBJECT

BANK NOTES

DATE 15\12\15

ESTATE PLANNING

With our Agent and his family at their new home,  
Haiti. I spent Sunday and Tuesday, which was a Sunday holiday,  
on Saturday December 5, I flew from the Dominican Republic to

posted up prominently for the 1 Gombeany S Gombeany, which site I am using  
denominations only or a larger sum if desired for my own convenience with a  
Bank counter not less than was necessary to make payment in full and with a  
M. André, the Bank President. The decision was to have a meeting of the  
Monday at just the outfit was to make progress was to have a meeting with  
If possible closer still with Mr Adriën Bouweltjé or

bestress order of 1's and 2's and possessibly 3's. I met with M. Andre, who had been fully briefed by Bonnetti, and decided, upon Bonnetti's recommendation, to ask as far downstair as this mount or next for a recoulement, to see us for drostions this mount or next for a

Wheeler wrote this 10 million note with the order, "more like it & I will see you again". He also showed me a copy of his recommendation to Mr. Abbott to see whether he has any wish to be posted in Miami, and told him the outcome. He showed me a copy of his recommendation to Mr. Abbott to see whether he has any wish to be posted in Miami, as I insisted.

Many prefer to have more of their own currency in circulation.

Elite-style is luxuriant, Extrabean French style and shows socialist tendencies, strongly in his personal life-color. Dastier also has some socialist leanings for the ARP, mostly to save his country. Dastier also has some socialist tendencies, possibly in the Bank was becoming increasingly difficult because of his position in the Bank was possibly of authority. Bonnelli, himself, told me that his position in the Bank was possibly because he was not a member of the party.

The information you may find in the test is as follows: in test, we use extra powerfully induced at this time.

Third X out whether the De is the subject or the object with the latter being some initial idea having in the mind. I could not miss some. There was some difficulty in this. I made myself understand, because very suitable and was sold out his business to our Agent, is itself reasonably for this. The Deys Rue agent, British, we are in a strong competitive position in Hsiti. Georgia Regent.

A. B. N. CO.  
FOREIGN DEPT. Mita Avenue

Project 5, Table 8

New York

ot

# AMERICAN BANK NOTE COMPANY.

BANQUE NATIONALE D'HAÏTI

SUBJECT

BANK NOTES

DATE 15\12\15

卷二 - 三

With our Agent and his family at their new home, I spent Sunday and Tuesday at their new home. On Saturday December 5, I flew from the Dominican Republic to Haiti. I spent Sunday and Tuesday, which was a Sunday holiday, with my wife a tourist in Port-au-Prince.

posted ab ~~ab~~ansuiffa for the I Gombees and S Gombees, which site running  
polli.

bestress order of 1's and 2's and possessify & Gortches. Recommeendation, to ask as far downstion as may be for a who may peer tally prieded by Bonnefif, and decidey, now Bonnefif's. Encouragingly letter a S 3/4 hour wait on Friday, I met with M. Andre,

Whether more than 10 million notes will be ordered, more likely 5-8 million, and was pleased his savings had been taken. As regards durability, I found him the outcome. He showed me a copy of his recommendation to Mr. Aldridge, to see whether he has any wish to be posted in Miami, and today that evening, I went round to Mr. Bonelli's house, as I usually do,

M. Tegeler's friend was more concerned with our critique than criticism.

Emboldens French elite and shows socialist tendencies, although his personal life-style is luxurious.

test was erroneous; in fact, he is very powertul indeed at this time.

Find X out whether the De is the subject or the object with the asterisk  
This score. There was some illness yesterday in the family. I could not  
miss school. I understand, because extra service and my business to  
our Agent, is largely responsible for this. The Dept has sent, Bradt,  
We are in a strong competitive position in Hilti. Georges Feger.

A. B. N. CO.  
FOREIGN DEPARTMENT  
A. B. N. CO.

Report 5. Larger

CC. 正文

M

FILING

JAN - 3 1973

12/29/72 1836 EST\*

BANKNTE 421795

ZCZC TLD927 VIA ITT XRI286

UINY CN

NYK

RWQUOT NY

CONFMTN COPY

FT0166 GDA643 HDG766

UINY CO HBPP 029

PORTAUPRINCE 29 29 1740 VIA ITT

ETAT

EDWARD H WEITZEN CHAIRMAN

WILLIAM R BARRET PRESIDENT

L O MCGHEE VICE PRESIDENT

AMERICAN BANK NOTE COMPANY

NEWYORK

BEST WISHES FOR AND HAPPY NEW YEAR

ANTONIO ANDRE

INSULAIRE

*File  
1/2/73  
Lom*

000 00 0 23 MH 15

• P-2 DESI STVNS

SECTION 6TH

SECTION III AIR TRAIL DSS

NO. 1001

NYC

YV 1001A

COMM-FDNY

SECTION 6TH

SECTION III AIR TRAIL DSS

SECTION III AIR TRAIL DSS

11

SECTION III AIR TRAIL DSS

SECTION

SECTION III AIR TRAIL DSS

SECTION III AIR TRAIL DSS

DEC 31 8 53 AM '72

**AMERICAN BANK NOTE COMPANY.**

SUBJECT

BANQUE NATIONALE D'HAITI

Misc.

FILING  
FEB - 5 1973

DATE

Jan 28 1973

2/2/73  
LOW FILE

R S Jagger

to  
**New York**

I have just received a letter from Gerard Laurent in Haiti who is the head of the museum there. He reminds me of a commitment I made to him then to supply the national Museum with a framed collection of notes...]

This took place in June 1970 when we were fighting hard to get back in to that market. I wrote formally to M. Bonnefil on June 16 1970 asking his permission to supply the Museum with a collection of notes, with, of course, the intention that the Bank should know of our generous offer. M. Andre got to hear of it and said that the Bank authorised our giving a collection of notes to the Museum and the Bank itself would very much like one also.

Little things like this go a long way in Haiti so would it be possible for you to give instructions for two framed collections of old notes of Haiti to be prepared. Better late than never, especially as we can expect a general reordering of notes around the end of this year and any time now a request for quote on two of the lower denominations.

)

cc Henry M. Keith

R. Jagger

78N 35 S 22W .13

A. B. N. C. O.  
FOREIGN DEBT

R S Tagger

to  
New York

AMERICAN BANK NOTE COMPANY.

SUBJECT

BANQUE NATIONALE D'HAITI

Wise.

JAN 28 1973

FILED - FEB - 2 1973 DATE

I have just received a letter from Gestrig Linstrom in Haiti who is the head of the museum there. He reminds me of a commitment I made to him when to supply the National Museum with a mixed collection of notes. \\

This took place in June 1970 when we were flying back to get back to Port au Prince. I wrote to myself on June 16 1970 asking his permission to supply the Museum with a collection of notes, with or without the intention that the Bank should know of our negotiations after M. Andre got to hear of it and said that the Bank supported our giving a collection of notes to the Museum and the Bank itself would very much like one also.

Little things like this go a long way in Haiti so maybe it's possible for him to give instructions for two mixed collections of old notes of Haiti to be prepared. Better late than never, especially as we can expect a general reorganization of notes around the end of this year and such time now a ledger for notes on two of the lower denominations.

cc Hertha M. Keiff

JAN 32 2 55 PM '73

A. B. N. CO.  
FOREIGN DEPT.

BANQUE NATIONALE DE LA REPUBLIQUE D'HAITI

FILING

JAN 31 1973

January 30, 1973

Mr. R .S. Jagger  
San José,  
Costa Rica

Dear Robert:

On your forthcoming visit to the Dominican Republic, I would also appreciate your visiting the above as a matter of courtesy. Should the Bank expect to place an order this year for notes, the sooner it does so, the better delivery we can arrange. For your confidential information, I am forecasting the Bank would place an order of approximately 30 million bank notes in three denominations for 1973.

Very truly yours,

Vice President  
International Division

(LOM:kh)

MEMORANDUM

February 2, 1973

Mr. George Spinatsch  
Engraving Department  
Bronx Plant

FILING  
Haiti      FEB - 5 1973

We are making a presentation of specimen notes to the Banque Nationale de la Republique d'Haiti, also the National Museum in Port-au-Prince, and would welcome your help in obtaining two specimens of each of the following denominations:

July 1875	La Banque Nationale d'Haiti	25 Centimes
July 1875	"	1 Piastre
July 1875	"	5 Piastres
Nov. 1884	Republique d'Haiti	1 Gourde
Nov. 1884	"	2 Gourdes
Feb. 1893	"	1 Gourde
Feb. 1893	"	2 Gourdes
F-293	Oct. 1903	1 Gourde
F-293	Oct. 1903	2 Gourdes
F-1592	June 1908	5 Gourdes
F-4516	Feb. 1915	1 Gourde
F-4517	Feb. 1915	2 Gourdes
F-5091	July 1920 Banque Nationale de la Republique d'Haiti	1 Gourde
F-5062	July 1920 "	2 Gourdes
F-5146	Dec. 1919 "	10 Gourdes
F-5147	Dec. 1919 "	20 Gourdes
F-7717	Oct. 1924 "	5 Gourdes
F-8441	Aug. 1927 "	1 Gourde
F-8465	Sept 1927 "	5 Gourdes
F-8466	Sept 1927 "	10 Gourdes
F-8467	Sept 1927 "	20 Gourdes
F-8468	Sept 1927 "	50 Gourdes
F-8469	Sept 1927 "	100 Gourdes
F-10049	Oct. 1935 "	1 Gourde
F-12281	Apr. 1946 "	1 Gourde

25

And Two specimens of each denomination of the current order.

(LOM)

Vice President  
International Division

(CBW:kh)

BANQUE NATIONALE DE LA REPUBLIQUE D'HAITI

Robert S. Jagger  
San José,  
Costa Rica

February 2, 1973

FILING  
FEB - 5 1973

Dear Robert:

✓ Thank you very much for your letter of January 28, and pursuant to your request, we shall prepare two framed collections of bank notes for Haiti, one for the museum and one for the National Bank. When these collections are ready, we shall then determine the time and place for presentation.

Thank you very much for your suggestion.

Very truly yours,

Vice President  
International Division

P.S. For our records please send us copies of your correspondence with Gerard Laurent.

(LOM:kh)

February 6, 1973

Banque Nationale de la  
République d'Haiti  
Departement Commerical  
Port-au-Prince, Haiti

Gentlemen:

FEB 8 1973

We acknowledge receipt of your modification  
numbers 5 and 6 to your book of authorized signatures,  
dated May, 1969, and have accordingly made the changes  
indicated therein.

Very truly yours,

AMERICAN BANK NOTE COMPANY

Assistant Manager  
International Division

(JJG:kh)

ITT UI TELEX III 03 16 1057

FILING  
MAR 19 1973

0  
3/16/73  
VSN

BANKNTE 42179511+

ITT UI MS 21 \*

BANKNTE 421795

NEW YORK MARCH 16, 1973

GEOLEG

PORTAUPrince (HAITI)

SENDING YOU TWO LARGE FRAMES FOR BANK AND MUSEUM VIA AMERICAN AIRLINES

FLIGHT 657 DUE HAITI 12:45 PM SATURDAY MARCH 17 STOP PLEASE HOLD FOR

MY ARRIVAL

MCGEHEE

\*

ITT UI MSG 21 \*

BANKNTE 421795V

FILING  
MAR 30 1973

March 28, 1973

Trip Report  
Banque Nationale de la République d'Haiti  
March 22 - 27, 1973

Purpose: To present two framed collections of specimen bank notes, one to the National Museum, the other to the Banque Nationale. The specimens displayed dated from our first order in 1875 to date.

The two frames arrived via American Airlines very late, (sent March 17 - arrived March 22) with no shipping papers. Unfortunately, the glass covering the one for the Banque had been broken in transit, thus leaving the specimen notes exposed, but not damaged. The frame for the National Museum arrived in perfect condition.

The Banque: On Friday, Adrien Bonnefil, Vice President and Manager of the Banque, and I had a very extensive discussion at his home regarding the Banque, its present political situation, its future bank note requirements, the role of commercial banking in Haiti now that the First National City and Bank of Nova Scotia had been permitted to establish branch offices in the country, and the very volatile economic conditions which are favorably developing in Haiti. M. Bonnefil told me that soon the Banque would need new supplies of bank notes and that he could "arrange" the orders under either of the following two options:

1. Place large orders for say approximately 50,000,000 notes, spread over five denominations, in which case he said the Banque would be forced under law to call for an International Tender, approved and legalized by the Banque's Board of Directors, or
2. Continue to ask us "privately" for quotations on a succession of smaller orders, to be placed without going through the formality of public bidding. He said he personally preferred this option, even though, as I pointed out, the long-run cost to the Banque would be higher due to the small size of the orders.

In substance, we agreed to follow Option 2, and I told him our Company would do its best to render good service at the highest speed possible.

(M. Bonnefil is a very close friend of ours and continually recalled the time when my wife and I received his son at our home and found him a summer messenger job at ABNCo.)

Over the weekend, I saw several very important people at our Agent's beach home who have nothing to do with our direct business, yet all of whom gave me a very good "feel" as to the new business climate which is rapidly developing in the country.

AMERICAN BANK NOTE COMPANY  
INTERNATIONAL DIVISION

-2-

Our Presentation: On Monday evening, M. Léger and his wife gave a very elegant cocktail-buffet at their beautiful home in Petionville where I officially presented our two framed collection of bank notes. The party was formal dress, and the following persons attended:

M. and Mme. Gerard Jolivois - Official Historian for the Republic of Haiti,  
Office of Tourism and Information

M. and Mme. René Adrien - Director, National Banque of Haiti

M. and Mme. Adrien Bonnefil - Sub-General Manager and Director, National  
Banque of Haiti

M. and Mme. Gerard Joseph - Director, National Banque of Haiti

M. and Mme. Max Emtaine - Minister of Labor

M. and Mme. Paul Raymon - Minister of Foreign Affairs

M. and Mme. Aubelin Jolicoeur - Public Relations Officer, National Office  
of Public Relations

M. and Mme. Noe Fourclad - Director of National Banque of Haiti.

M. Antonio André, President of the Banque, had also accepted M. Léger's invitation; however, he was unable to attend, due to the illness of his wife.

In any event, the following morning our reception and presentation received front page attention in the National Government newspaper and several other private papers which most certainly gave our Company the publicity and prominence it deserves.

General: Because my staff and I are continually looking for possible opportunities for our Company, on our overseas visits, I had very extensive discussions with our Agent on the question of land costs, building sites, labor rates, customs duties and corporate taxes in Haiti. (M. Léger represents 23 U.S. corporations operating in Haiti and is quite qualified to render an expert opinion on the foregoing.)

I discussed with him the possibility of our establishing and operating a small bank note finishing plant in or very near the port city of Port-au-Prince. M. Léger gave me the following information (in U.S. dollars):

1. Construction costs - approximately US\$1.00/sq. ft.
2. Labor rates for examination, cutting, banding, packing per day, US\$4.00 per person, including all fringe benefits, Social Security, and city taxes.
3. Five years free from importation duties of all machinery necessary for plant operations.

AMERICAN BANK NOTE COMPANY  
INTERNATIONAL DIVISION

-3-

4. Ten years free from corporation income taxes.
5. Raw materials, in our case, sheets of bank notes, can be imported, processed, and re-exported without customs inspection or delay.
6. The National Banque of Haiti owns and operates an industrial park very near the International Airport and International Port. It is a duty free zone for "processing operations".
7. 24 hour/day uniform guard service is provided by the Haitian Army free of charge. No one is allowed into this area without specific arrangements beforehand.



Vice President  
International Division

cc: EHW  
WRB  
RSJ

BANCO CENTRAL DE LA REPUBLIQUE D'HAITI

FILING

APR - 9 1973

Port-au-Prince,  
Haiti

March 29, 1973

Dear M. Léger:

Under separate cover I am sending you four copies  
of our book, The Story of American Bank Note Company,

As M. Adrien specifically asked for a copy of  
this book, would you please present it to him along with  
my personal best regards. Also, tell him that in due course  
we will be sending him the statistics on our bank note pro-  
duction for Haiti since 1875, which he also requested.

Very truly yours,

Vice President  
International Division

P.S. Relative to the other three books, we leave the distribu-  
tion to your discretion.

bcc: RSJ

(LOM:kh)

FILING

APR 10 1973

April 9, 1973

M. Aubelin Jolicoeur  
Office Nationale du Tourisme  
et des Relations Publiques  
Port-au-Prince, Haiti

Dear M. Jolicoeur:

Owen McGehee, upon his return from Haiti, intimated that you were a keen collector of foreign bank notes. I therefore have great pleasure in enclosing some specimen notes to add to your collection. Some are produced by our company here in New York, whilst others were printed in England by our subsidiary company, Bradbury, Wilkinson.

Your sincerely,

C. B. Sackville-West

Enclosures

(CBW:kh)

B/W  
CW

TRANSLATION - mab

NATIONAL MUSEUM OF HAITI  
Port-au-Prince

FILING  
APR 27 1973

April 18, 1973

file  
4/25/73  
Lion  
X to R 55.

Mr. R. S. Jagger  
International Division  
American Bank Note Company  
70 Broad Street  
New York, N. Y. 10004

Dear Mr. Jagger:

I am eager to let you know that the collection of bank notes printed by American Bank Note for Haiti has been delivered to us through the attention of Me. George N. Leger, Fils, attorney and of M. André Théard, Director General of the Tourist Office, who received it from Mr. Owen L. McGehee, Vice President International Division of the American Bank Note Co.

This beautiful collection, which goes back to 1875, is of much interest to our visitors and, especially, to the students of our schools. We believe it is you who deserve all the glory, since the interest which you have shown for the National Museum of Haiti and your efforts in our behalf helped us to obtain the collection.

In my name, as well as in that of the country which patrimony has been enriched, I present to you, M. Jagger, our sincere gratitude and request that you please accept the assurance of my highest consideration.

(sgnd)      Gérard M. Laurent  
                  Curator

# MUSÉE NATIONAL D'HAITI

MAISON DES ESCLAVES DE L'INDEPENDANCE

PORT-AU-PRINCE le 18 Avril 1973

FILING  
APR 27 1973

De tous nos Monuments Historiques  
la Citadelle Henry Christophe  
demeure le plus Célèbre

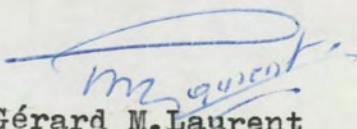
M. R.S. JAGGER  
International Division  
American Bank Note Co.  
70 Broad Street, New York, N.Y. 10004

Cher Monsieur Jagger,

Je m'empresse de porter à votre connaissance que la collection de Billets de Banque imprimés pour Haïti par la American Bank Note nous a été remise par les soins de Me. George N. Léger, Fils, avocat et de M. André Théard, Directeur Général de l'Office du Tourisme, qui l'avaient reçue de M. Owen L. McGehee, Vice Président International Division de la " American Bank Note.

Cette belle collection, qui remonte à 1875, intéresse beaucoup nos visiteurs et particulièrement les élèves de nos écoles. Nous estimons que c'est à vous qu'en revient toute la gloire, vu l'intérêt que vous avez porté au Musée National d'Haïti et les démarches que vous avez faites pour nous aider à posséder cette collection.

Aussi, tant en mon nom personnel qu'au nom du pays dont le patrimoine par ce don se trouve enrichi, je vous présente, Monsieur Jagger, mes sincères remerciements et vous prie d'accepter l'assurance de ma très haute considération.

  
Gérard M. Laurent

Conservateur

FILING

April 26, 1973

APR 27 1973

M. Gérard M. Laurent  
Conservateur,  
Musée National D'Haiti  
Port-au-Prince  
Haiti

Dear M. Laurent:

We have received your very kind letter dated 18 April, addressed to our Mr. Robert S. Jagger, relative to the framed collection of Haiti bank notes which we were honored to prepare for the Musée National.

We are very pleased to learn that you found this collection a suitable and interesting addition to the museum, and we are grateful for the generous appreciation expressed in your letter.

Please accept the assurances of our highest consideration and esteem.

Very truly yours,

Vice President  
International Division

bcc: RSJ  
LOM: bc

FILING  
MAY - 4 1973

May 3, 1973

M. Adrien W. Bonnefil  
Sous-Directeur  
Département Commercial  
Banque Nationale de la  
République d'Haiti  
Port-au-Prince, Haiti

Dear M. Bonnefil:

Pursuant to my promise during my last visit with you in Port-au-Prince, enclosed herewith is a chronology of the bank note orders printed by us for Haiti from 1875 to date. I hope the data presented will be of interest to you and that it will be in accordance with the Bank's own records of these transactions. Obviously, orders placed with other companies are not included.

As I mentioned to you during our evening together at your home, when you feel the Bank is in need of more notes, please feel free to telephone me directly. Also please keep in mind that we would need considerable prior notice before we can effect the delivery of your order due to the fact that our plants are very heavily committed at this time.

From time to time I shall send Mr. Jagger to Port-au-Prince in order to keep in close contact with you and all of our good friends there. Hopefully I can return to see you as well. Meanwhile, please give my very best regards to Mme. Bonnefil.

Very truly yours,

Vice President  
International Division

Enclosure

bcc: RSJ

(LOM:kh)



FILING

MAY 22 1973

May 21, 1973

M. Adrien W. Bonnefil  
Sous-Directeur  
Département Commercial  
Banque Nationale de la  
République d'Haiti  
Port-au-Prince, Haiti

Dear M. Bonnefil:

Thank you very much for your interesting letter of May 18 which I greatly appreciated.

I am very sorry you and Mme. Bonnefil missed my departure from Haiti as it would have been nice to see you at the airport. Thank you for taking the time from your busy day to drive down there.

As I mentioned to you privately, whenever you and M. André are ready to reorder more notes, please feel free to contact me directly or M. Léger. We will always do our very best to serve the Banque's needs.

Very truly yours,

Vice President  
International Division

LOM:kh

AMERICAN BANK NOTE COMPANY  
INTERNATIONAL DIVISION

MEMORANDUM FOR THE FILES

Subject: Banque Nationale d'Haiti - Bank Notes  
Date: 11/9/73

E. L. F.  
NOV 12 1973

M. Léger called from Port-au-Prince today advising that, following our call earlier in the week, he had visited the Bank and spoken with Antonio André, President, Gerard Martineau, Controluer, and Adrian Bonnefil, Sous Directeur.

M. André had ordered an immediate study of the Bank's bank note requirements and said that there would then be an invitation to public bid.

The order, according to Bonnefil, would be substantial and for the denominations of 1 Gourde, 2 Gourdes and 5 Gourdes. They are thinking of eliminating the 10 Gourdes denomination.

M. Léger said that in another two or three weeks, when some conclusions had been reached, it might be worth sending a representative to Haiti.

  
R. S. Jagger

FILING  
DEC 26 1973

December 21, 1973

Banque Nationale de la  
République d'Haiti  
Departement Commercial  
Port-au-Prince, Haiti

Gentlemen:

We acknowledge receipt of Modification No. 7 and have accordingly made the changes indicated in your book of authorized signatures, dated May 1, 1969.

Very truly yours,

AMERICAN BANK NOTE COMPANY

Assistant Manager  
International Division

FILE  
2/15/74  
V.C.M.

FOREIGN DEPT.  
A. B. N. CO.

FEB 13 8 18 AM '74

FILING  
MAR - 8 1974

02/13/74 0116 EDT\*

BANKTE 421795

ZCZC TLB191 VIA ITT GDA592 HDG783

UINY HL HBPP 042

PORTAUPRINCE 42/35 12 1820 VIATTT

LT

BANKNOTE

NEWYORK

PLEASE SEND US EARLIEST CONVENIENCE QUOTATION FOR PRINTING

15.000.000 ONE GOURDE BANKNOTES 5.000.000 TWO GOURDE BANKNOTES

5.000.000 FIVE GOURDE BANKNOTES 400.000 50GOURDE BANKNOTES AND

200.000 100GOURDE BANKNOTES STOP LETTER FOLLOWS

ANDRE INSULAIRE

COL BANKNOTE 15.000.000 5.000.000 5.000.000 400.000 50 200.000

25,600,000 notes - 5 denominations

2/2

BRADBANK MALDEN

file  
SOU/STC

FOR FOOTE

=====

FILING

MAR - 8 1974

BANQUE NATIONALE DE LA REPUBLIQUE D'HAITI

SINCE YOUR TELEX CONVERSATIONS HAVE TAKEN PLACE BETWEEN  
DICK SHAVE AND BILL BARRETTM WE ARE LOOKING AT OUR  
ABILITY TO INCLUDE THIS IN OUR PRODUCTION PROGRAMME AND  
BEFORE CONFIRMING B.W. PRICE AND DELIVERY WE REQUIRE  
THE FOLLOWING INFORMATION:

PAPER - WHAT DOES HAITI WANT, CRANES OR U.K. MANUFACTURE  
PRINTINGS - PLEASE CONFIRM ONE INTAGLIO FRONT AND BACK,  
TWO LITHO FRONTS, ONE NUMBERING FRONT

SET EACH VALUE

ANY OTHER SPECIAL FEATURES THAT WILL AFFECT PRICE, -<sup>-139-</sup>  
FOR EXAMPLE PACKING. - *es. 10 days for 1' or 2'  
10, or "other 3 days*

WE URGENTLY NEED TO ASSEMBLE FIGURES FOR PRICE. PLEASE  
RESPOND AS SOON AS POSSIBLE.

MORRIS

\*

BANKTE 421795

BRADBANK MALDEN

MEMORANDUM

FILING

FEB 21 1974

To: C. P. Foote, Jr.  
From: L. O. McGehee  
Date: February 20, 1974

Banque Nationale de la République d'Haiti

We have received a request for prices and delivery from the above bank for the following quantities of notes:

15 million	1 Gourde notes -	Previous order	2-2390-484
5 million	2 Gourde notes -	" "	2-0838-484
5 million	5 Gourde notes -	" "	2-2391-484
400,000	50 Gourde notes -	" "	2-5046-484
200,000	100 Gourde notes -	" "	2-5047-484

The Bank has requested the following delivery preference:

1's - October 1974  
5's - October 1974  
2's - November/December 1974  
50's - March 1975  
100's - March 1975

While we would, for pricing reasons, prefer that this order be produced in England, we would appreciate your acting as "print broker" in order to determine which location, either ABN or BW, could provide deliveries based on the Bank's request as outlined above. This order has traditionally been printed utilizing Crane's 258 paper, with planchettes, 5000 MDF, 2-plate underlying tints prepared in Chicago with Intaglio and finishing done by ABN-Bronx. We have never printed this order in BW. The order under contemplation would be a continuation of our original orders placed in 1971. I.e., numbers to follow, signatures to be the same, etc.

Would you please endeavor at your earliest convenience to advise us as to where we could prepare this order meeting the above delivery requirements as stated. For pricing reasons, we would appreciate receiving a delivery promise based on ABN production and a delivery promise based on BW production. Once these production schedules are in hand, we will then endeavor to determine selling prices.

Very truly yours,

FEBRUARY 21 1974

KEITH MORRIS

BANQUE NATIONALE DE LA REPUBLIQUE D'HAITI

WE ARE PREPARING TO RESPOND TO A REQUEST FOR PRICES AND DELIVERY  
ON THE FOLLOWING FOR HAITI:

15,000,000	-	1 GOURDE	DELIVERY OCTOBER 1974
5,000,000	2	"	" NOVEMBER/DECEMBER 1974
5,000,000	5	"	" OCTOBER 1974
400,000	50	"	" MARCH 1974
200,000	100	"	" MARCH 1974

*P.W. advised by  
WB 2/15/74 that  
year 1st delayed  
be 1975.*

BEFORE SUPPLYING YOU WITHFULL PRODUCTION DETAILS MY QUESTION SIMPLY  
IS: CAN B W AND CO ENTERTAIN 1,400,000 INTAGLIO IMPRESSIONS,  
700,000 TWO COLOR LITHO IMPRESSIONS, AND 700,000 NUMBERING  
IMPRESSIONS, BASED UPON ABOVE NOTED DELIVERY DATES. INTAGLIO  
PLATES AND NUMBERING HEADS AVAILABLE HERE.

WE FULLY APPRECIATE YOUR FIRST QUARTER AT LEAST HAS PRODUCED  
PROBLEMS AND THAT SOME OF THESE MAY STILL BE AROUND IN THE THIRD  
QUARTER WHEN THESE WOULD BE IN WORK.

A RESPONSE AS SOON AS POSSIBLE WOULD BE APPRECIATED.

FOOTE

FILING  
FEB 26 1974

file  
1

FOREIGN DEPT.  
A. B. N. CO.

FEB 27 12 13 PM '74 FILING  
MAR - 8 1974

IT 02 27 1212

BANKTE 42179585 127103+

00742

1212 EDT

BRADBANK MALDEN

FEBRUARY 27 1974

MR. K. MORRIS

RE: HAITI

CLIENT DESIRES CRANE'S 258 PAPER WITH PLANCHETTES. 5,000 MDF. WE WOULD ORDER PAPER. 1 INTGALIO FRONT AND BACK ON ALL DENOMINATIONS. FACES ON ALL DENOMINATIONS INCLUDE 2 PASSES THRU 2 COLOR LITHO PRESS. 1 PASS FOR 2 PLATE RAINBOW TINT INCLUDING VISIBLE FLUORESCENCE SECOND PASS FOR INVISIBLE FLUORESCENT PRINT AND BLACK SIGNATURES. FACES NUMBER IN 2 LOCATIONS ABNCO.

ROBERTS STYLE NOS. WE CAN FURNISH PLUNGER HEADS.

1 GOURDE 50 SET

2 GOURDE 50 SET

5 GOURDE 36 SET

50 GOURDE 21 SET

100 GOURDE 15 SET

ALL DENOMINATIONS TO BE BANDED IN 100'S, THEN BAND IN LOTS OF 1,000 NOTES. (10 SMALL BANDS) WRAP IN KRAST PAPER PACKAGES OF 10,000 NOTES (10 LARGE BANDS) WITH LABEL ATTACHED. 1 AND 2 GOURDE NOTES TO BE PACKED 100,000 NOTES PER TIN LINED WOODEN CASES. BALANCE OF DENOMINATION TO BE PACKED 50,000 NOTES PER TIN LINED WOODEN CASES.

TROY\*\*

BRADBANK MALDEN

02/27/74 1216EDT 003.1

FOR TROY

.....  
=====

FILING

MAR 4 1974

*filed*  
CT  
CT

RE. HAITI. THANKS FOR TELEX. PLEASE ADVISE COLOUR ~~OF~~ NUMBERS  
AND COST OF CRANE'S PAPER C.I.F. LONDON.  
MANY THANKS.

MORRIS

BANKTE 421795

BRADEBANK MALDEN

FOREIGN DEPT.  
A. G. M. CO.

FEB 27 12 37 PM '74

M

ITT 02 27 1615

\*

BANKTE 42179585127103+

00622

1615 EDT

BRADBAN MALDEN

*file*  
FILING  
MAR - 8 1974

BANKTE 421795

NEW YORK FEBRUARY 27, 1974

RE: HAITI

ONE AND FIVE GOURDES NUMBERED IN BLUE INK 2, 50, AND 100  
GOURDES NUMBERED IN RED. CURRENTLY GETTING PAPER PRICE FROM  
CRANE. WILL ADVISE SOON AS RECEIVED.

TROY\*

BRADBANK MALDEN

02/27/74 1616EDT 000.9

cc toate  
biggin

FOREIGN DEPT.  
A. B. N. C.O.

FEB 29 12 42 PM '74

cc: C P. Frank  
J.J. Hoggan

cc: 3/1/74  
J.P.

0  
03/01/74 1242 EDT\*

FILING

MAR - 8 1974

BANKTE 421795  
BRADBANK MALDEN

FOR TROY

RE HAITI

IN ORDER TO ASSEMBLE INFORMATION THIS END URGENTLY  
REQUIRE TODAY CRANE'S PRICE.

MORRIS

BANKTE 421795

BRADBANK MALDEN

*file  
1*

ITT 03 01 1537

\*

BANKTE 42179585 127103+

00612

1538 EDT

BRADBANK MALDEN

BANKTE 421795

FOR MORRIS

HAITI

REURTEL TODAY TO TROY. EXPECT TO HAVE CRANE'S PAPER PRICE EARLY  
MONDAY MORNING.

GOGGIN

\*

BRADBANK MALDEN

03/01/74 1538EDT 000.6

*FILING*

*MAR - 8 1974*

FILING

MAR - 6 1974

FOREIGN DEPT.  
A. B. N. CO.

9

FEB 29 11 58 AM '74

3/1/74  
2/28/74  
File

03/01/74 1158 EDT\*

BANKTE 4217950

INSULAIRE 0026

HERE TELEX FROM BANQUE NAT REP D'HAITI

TO AMERICAN BANK NOTE NEW YORK

PORT AU PRINCE MARCH 1ST 1974

URGENT

\*\*\*\*\*

BANKNOTE

NEW YORK

PLEASE RUSH BY URGENT CABLE YOUR QUOTATION FOR OUR BANKNOTE  
PRINTING PROPOSED FEBRUARY 12 1974 STOP FIVE GOURDES BILLS  
ARE URGENTLY NEEDED AND SHOULD NOW HAVE TOP PRIORITY IN  
DELIVERY SCHEDULE

INSULAIRE BONNEFIL

OK E\*

BANKTE 421795

INSULAIRE 0026.....+.....

Hart

file 3/4/74

FILING

MAR - 8 1974

Paper - # 41,535.00 - F.O.B. doctor

Trucking - 437.85

# 41,972.85 - F.O.B. New York

2,550.61 - O.F. London

# 44,523.46 - C.T.F. London  
6V.53 - Insurance

# 44,585.99 - C.I.F. doctor

Say 44,600.

90.9090  
.1275  
90.7815

490.44

Net - 50,853 #

90.7815 | 445V3 x 4600.00

Gross - 53,396 #

3631260  
8210860  
8170335

4052500  
3631260  
4212400  
3631260  
681140

53 3.96

53396 #

.82

107

106792

373772

4V7168

533960

437.8472 - Trucking to N.Y.

5713372

Trucking to N.Y.

# 92.75

5713372 V.00

11.75

4480

2.50

12333

# 107.00 D.F.Rate

11200

11337

11200

13720

13440

2800

0

03/05/74 0917 EDT\*

BANKTE 421795

INSULAIRE 0026

FOREIGN DEPT.  
A. B. N. CO.

FILING

MAR 5 9 19 AM '74

MAR - 6 1974

*File  
3/5/74  
V. one*

PORTAUPRINCE MARCH 4, 1974

TELEX

\*\*\*\*\*

BANKNOTE

NEWYORK

PLEASE ENTER URGENT FIRM ORDER 5.000.000 FIVE GOURDES NOTES SAME  
EFFIGY AND SAME SIGNATURES AS LAST ORDER BUT SERIAL NUMBERS STARTING  
WITH H 000001 STOP PLEASE CABLE COST ESTIMATE AND APPROXIMATE DATE  
OF SHIPPING STOP THIS ORDER IS INDEPENDENT TO OUR REQUEST FOR  
QUOTATION.

ANDRE

INSULAIRE

file

T

ITT 03 05 1009

\*

BANKTE 42179585 127103+

ITT INC

00652

MAR - 8 1974

1010 EDT

BRADBANK MALDEN

BANKTE 421795

FOR MORRIS

HAITI

REOURTEL 1ST. CRANE'S PAPER PRICE US DOLLARS 44,600. CIF LONDON.

WOULD APPRECIATE RECEIVING SELLING PRICE AND DELIVERY PROMISE

URGENTLY.

GOGGIN

OJ  
JG

\*

BRADBANK MALDEN

03/05/74 1010EDT 000.8

V

ITT 03 05 1044

\*

BANKTE 42179585127103+

00662

1044 EDT

BRADBANK MALDEN

BANKTE 421795

FOR DUNCAN

HAITI

RE TELEPHONE CONVERSATION.

PAPER PRICES AS FOLLOWS:

1'S - 23,530

2'S - 7,840

5'S - 11,550

50'S - 1,060

100'S - 620

-----

TOTAL - 44,600 US DOLLARS

GOGGIN

OK  
JG

BRADBANK MALDEN

03/05/74 1045EDT 000.9

file

FED EX

MAR - 8 1974

file

C.P.F.JR.  
MAR - 6 1974



March 5, 1974

Mr. Chauncey P. Foote, Jr.  
Sr. Vice President  
American Bank Note Company  
70 Broad Street  
New York, New York 10004

Dear Chauncey:

Ref: 06-21 #258 Bank Note for Haiti

On Monday, February 25, Bob Sayre called Don Johnson and requested a quote as follows:

440,000 sheets 25-1/8 x 25-5/8, 81 Lbs./M--  
35,640 Lbs.

153,000 sheets 26-7/16 x 26-1/16, 87 Lbs./M--  
13,311 Lbs.

21,000 sheets 22 x 20-5/8", 57/M, 1,197 Lbs.

15,000 sheets 22 x 17, 47/M, 705 Lbs.

It is our understanding that this paper will be printed in England for delivery to Haiti to commence in October of 1974.

Don Johnson was authorized to quote Mr. Sayre on March 4 a price of 80¢ per lb., F.O.B. Dalton, usual terms. Included in this figure is packaging suitable for containerized shipment to England.

This quotation is subject to acceptance before April 15, 1974.

With best regards,

Sincerely,

CRANE & CO., INC.

Christopher M. Crane

file  
ITT 03 06 1248

FILING

MAR - 6 1974

\*

BANKTE 421795AZ

00632

1248 EDT

BRADBANK MALDEN

BANKTE 421795

HAITI

REURTEL PRICES AND DELIVERY.

CAN YOU NOT GIVE BETTER DELIVERY BREAKDOWN BY DENOMINATION AND  
QUANTITIES FOR PRESENTATION TO BANK.

GOGGIN

OK  
JG

\*

BRADBANK MALDEN

03/06/74 1249EDT 000.6

FOR GOGGIN

FILING

MAR - 8 1974

FILE  
FOREIGN DEPT.  
A. B. N. CO.

HAITI REURTEL 5TH. SELLING PRICES PER 1000 NOTES CIF SEAPORT

MAR 6 1974

PORT-AU-PRINCE ARE AS FOLLOWS:

1 GOURDE	DOLLARS	11.81	- 177,150.
2 "	"	12.59	- 67,950.
5 "	"	15.96	- 79,800.
50 "	"	31.35	- 14,540.
100 "	"	45.60	- 9,120.
			<u>\$341,560. - approx - #13,34M</u>

PRICES CALCULATED ON TODAYS EXCHANGE RATE OF DOLLARS 2.28.

OVERALL CONTRIBUTION ON THIS ORDER IS 55 PER CENT. DELIVERY  
WOULD COMMENCE IN MAY 1975.

BRADBANK

BANKTE 421795

BRADBANK MALDEN

E. L. F.  
MAR - 8 1974

March 6, 1974

Mr. C. E. Troy  
Asst. Gen'l. Mgr. Mfg.  
Bronx Plant

Banque Nationale de la Republique d'Haiti

We are in receipt of a cable from the above Bank, placing with us a firm order for an exact reprint of 5,000,000 notes of 5 Gourdes, as last prepared on Order 2-2391-484.

Customer is in urgent need of these notes, which are outside those included in the order now under consideration.

We should appreciate it if you would let us have your best delivery promise, urgently, based on production at the Bronx Plant.

The price to be given the Bank will be higher than B.W.'s quotation for a like quantity in the larger order for 5 denominations which will be negotiated during the coming week. A good delivery will undoubtedly temper their first reaction to the higher price.

Assistant Manager  
International Division

cc: Mr. C. P. Foote, Jr.

*file*

J. J. G.

MAR - 7 1974

FOREIGN DEPT.  
A. B. N. CO.

MAR 7 112 PM '74

T

03/07/74 1306 EDT\*

FILING

MAR - 8 1974

BANKTE 421795  
BRADBANK MALDEN

FOR GOGGIN

HAITI DELIVERIES

REYRTEL 6TH. NOTES READY HERE DURING 1975 AS FOLLOWS.

ALL QUANTITIES IN MILLIONS.

1 GOURDE	END MAY	10	MID JUNE	5
----------	---------	----	----------	---

2 GOURDES	END JUNE	5
-----------	----------	---

5 GOURDES	END MAY	2	MID JUNE	3
-----------	---------	---	----------	---

50 GOURDES	END MAY	0.4
------------	---------	-----

100 GOURDES	MID JUNE	0.2
-------------	----------	-----

Haiti

FILING

3/7/74

21. PAPER REQUIREMENTS AS FOLLOWS:

MAR - 8 1974

Original to C.E.J. 3/7/74

1 GOURDE      654 REAMS

2 GOURDES      226 REAMS

5 GROUDES      311 REAMS

50 GOURDES      45 REAMS (See correction below)

100 GOURDES      30 REAMS

BRADEBANK

PLEASE READ 50 GOURDES \*45 REAMS\*

*American Bank Note Company*  
Garrison Ave. & Tiffany St.  
New York, N.Y. 10474

*file*

*FILING*

*MAR 13 1974*

March 7, 1974

*J. J. G.*

*MAR -8 1974*

Mr. J. J. Goggin  
Asst. Mgr. International Division

re: Banque Nationale de la Republique d'Haiti

Dear Jack:

Confirming our telephone conversation of this date, the Bronx Plant can effect delivery of 5,000,000 notes of the 5 Gourdes denomination as follows:

2,000,000 - Week of May 27, 1974

3,000,000 - Week of June 3, 1974

*C. E. Troy*  
C. E. Troy  
Asst. Gen. Mgr. Mfg.

CET:d1

cc: C. P. Foote, Jr.  
J. H. Johnson Jr.  
O. J. Doherty

HAITI

FILING  
MAR - 8 1974

March 7, 1974

San José  
Costa Rica

Dear Robert:

Enclosed for your information are two communications relating to Haiti; i.e., 1) Insulaire's telex 3/5/74/0917, ordering urgently 5 mm 5 Gourde notes in addition to the original 25.6 mm quotation and (2) the letter of March 6, 1974, to M. André of the Banque, outlining two options. You will note the global costs and per thousand.

For your information, the details are as follows:

BW Selling Prices - telex 3/6/74/1231

Quantity	Denomination	\$ per mil	Sub-Total cost
15 mm	1	11.81	177,150
5 mm	2	12.59	62,950
5 mm	5	15.96	79,800
.4 mm	50	31.35	12,540
.2 mm	100	45.60	9,120
Delivery: 5/75 begins		Total	341,650 or \$13.34 per mil

Bronx Quotation

Quantity	Denomination	\$ per mil	Sub-Total cost
15 mm	1	13.60	204,000
5 mm	2	14.47	72,350
5 mm	5	17.80	89,000
.4 mm	50	32.35	12,940
.2 mm	100	41.45	8,290
Deliveries: 1 & 5 - 10/74		Total	386,580 or \$15.10 per mil

2 - 11 & 12/74  
50 & 100 - 3/75

With regard to Item No. 1, we shall probably be quoting \$17.80 for 5 million or \$89,000.00. I shall miss you in Haiti March 10 - 14, because we are off to Far East about March 25. Hope the operation was successful and that your recovery is rapid. Cuidate mucho.

Sincerely,

FTP

files  
MAR 12 1974

# AMERICAN BANK NOTE COMPANY

70 BROAD STREET, NEW YORK, N.Y. 10004

TELEPHONE: (212) 944-6200

CABLE ADDRESS "BANKNOTE" NEW YORK

March 7, 1974

Banque Nationale de la République d'Haiti  
Departement Comercial  
Port-au-Prince, Haiti

Gentlemen:

With regard to your letter of February 12, 1974, which referred to your Telex of February 13, 1974, we are pleased to offer herein our proposals for supplying 25,600,000 bank notes, divided among five denominations and being reprints of notes previously produced by this Company for the Banque Nationale.

In view of the Banque's urgent needs, but faced with an unprecedented world-wide demand for bank notes, our proposal presents two options regarding price and delivery, as will be noted. As previously, we can guarantee the quality of the notes, regardless of the location of production.

### PRICES

1. ABNCo. (Bronx, N.Y. production)

<u>Quantity</u>	<u>Denomination</u>	US\$ per thousand	Sub-total
			Cost
15,000,000	1 Gourde	13.60	204,000
5,000,000	2 Gourde	14.47	72,350
5,000,000	5 Gourde	17.80	89,000
400,000	50 Gourde	32.35	12,940
200,000	100 Gourde	41.45	8,290
		46.45	9,290
Total Value: U.S.\$			386,580.00 C.I.F.
			387,580.00

2. Bradbury, Wilkinson & Co., Ltd. (New Malden, England)

<u>Quantity</u>	<u>Denomination</u>	US\$ per thousand	Sub-total
			Cost
15,000,000	1 Gourde	11.81	177,150
5,000,000	2 Gourde	12.59	62,950
5,000,000	5 Gourde	15.96	79,800
400,000	50 Gourde	31.35	12,540
200,000	100 Gourde	45.60	9,120
Total Value: U.S.\$			341,650.00 C.I.F.
			341,560.00

AMERICAN BANK NOTE COMPANY  
NEW YORK

DELIVERIES

-2-

1.	ABNCo.	15 million	1 Gourde ready New York during October, 1974
		5 million	5 Gourde " " " " October, 1974
		5 million	2 Gourde " " " " November/December, 1974
		400 thousand	50 Gourde " " " " March, 1975
		200 thousand	100 Gourde " " " " March, 1975
2.	Bradbury, Wilkinson	10 million	1 Gourde ready London end May, 1975
		5 million	1 Gourde " " mid-June, 1975
		5 million	2 Gourde " " end June, 1975
		2 million	5 Gourde " " end May, 1975
		3 million	5 Gourde " " mid-June, 1975
		400 thousand	50 Gourde " " end May, 1975
		200 thousand	100 Gourde " " mid-June, 1975

The prices are quoted in and payable in U.S. Dollars, C.I.F. Port-au-Prince via truck and steamer from either plant in New York or London. They include printing cost, insurance to the Banque's vaults in Port-au-Prince and the cost of War Risk Insurance. However, all exchange taxes or imposts and increases in ocean freight or insurance rates over those currently in effect are excluded from the quotation. The exemption of the Banque Nationale from the payment of consular fees has been noted.

As the notes would be shipped in completed form, the insurance on shipments of bank notes, whether fully signed or not, is for the invoice value of the shipment plus 10 per cent; that is, only the value of materials and workmanship are insured plus 10 per cent.

Deliveries are contingent upon the prompt placement of the order, and prices are firm for a term of sixty days.

We wish to express again our gratitude for this opportunity once again to offer our services to the Banque Nationale.

Very truly yours,

AMERICAN BANK NOTE COMPANY

Special Representative  
International Division

FOR GOGGIN

FILING

MAR 13 1974

FOREIGN DEPT.  
A. B. N. CO.

3-8

HAITI REURTEL 5TH. SELLING PRICES PER 1000 NOTES C/M SEAFREIGHT, 74  
PORT-AU-PRINCE ARE AS FOLLOWS:

1 GOURDE DOLLARS 11.81 - \$177.150.  
2 " " 12.59 - 67.950.  
5 " " 15.96 - 79.800.  
50 " " 31.35 - 171.540.  
100 " " 45.60 - 9,120.

\$341,560. - approx. \$13.34 M

PRICES CALCULATED ON TODAYS EXCHANGE RATE OF DOLLARS 2.28.

OVERALL CONTRIBUTION ON THIS ORDER IS 55 PER CENT. DELIVERY  
WOULD COMMENCE IN MAY 1975.

BRADBANK

BANKTE 421795

BRADBANK MALDEN

see  
Estimate Pkt  
2/20/74

CABLE

NEW YORK MARCH 8, 1974  
 GEOLEG ( Georges Léger )  
 PORTAUPRINCE ( HAITI )

FILM  
 MAR 10 1974

File  
 LOM  
 3111774

EKFEP	Refer to
AFXON	Bank
EBVIK	Message of ?
ISTUG	March 5th
ARKUC	Entering
ETNAV	Urgent
ASNIV	Firm order
DUJHY	5,000,000
YWDUJ	Denomination 5
EDHON	Bank notes
EHMOK	Price
HAHUF	17 Dollars U.S. Currency, C.I.F. Port
VUNOO	80 Cents U.S. Currency
EGLAL	Per thousand
ESJOP	Total
XEWDI YO	89,000 Dollars U.S. Currency
ANBYP	Ready for delivery

New York

DADHY	2,000,000
EVWEW	The week beginning
ITXAR	May 27th
BOFHY	3,000,000
EVWEW	The week beginning
IVJYL	June 30th

Regards

should be  
 June 3 LOM

GAELIC

FILING  
MAR 15 1974

T

ITT 03 08 1547

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BANKTE 421795 11+

25002

ITT UI MSG 23 \*

BANKTE 421795

NEW YORK MARCH 8, 1974

GEOLEG

PORTAUPrince (HAITI)

EKFEP AFXON EBUVK ISTUG ARKUC ETNAV ASNIV DUJHY YWDUJ EDHON EHMOK  
HAHUF VUNOO EGLAL ESJOP XEWDI YO ANBYP NEW YORK DADHY EVWEW ITXAR  
BOFHY EVWEW IVJYL REGARDS

+

ITT UI MSG 23 \*

BANKTE 421795T

ITT 03 11 1027

\*

BANKTE 421795 11+

21222

1028 EDT

ITT MSG REZBCR1108\*

BANKTE 421795

NEW YORK MARCH 11, 1974

GEOLEG

PORTAUPRINCE (HAITI)

FOR PECK

REURCABLE 8TH TO LEGER STOP FINAL DELIVERY DATE EMERGENCY ORDER

FIVES SHOULD READ JUNE 3 NOT JUNE 30.

BANKNOTE

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ITT MSG RFZBCR1112\*

BANKTE 421795

FILING

MAR 13 1974

file

*Banque Nationale de la  
République d'Haïti*

ITT 03 11 1106

\*

BANKTE 42179511+

21262

1107 EDT

ITT MSG REF ZZCR1515\*

BANKTE 421795

NEW YORK MARCH 11, 1974

GEOLEG

PORTAUPRINCE (HAITI)

FOR PECK

PLEASE CHANGE TOTAL BW FIGURE TO READ 341,560.

MCGEHEE

\*

ITT MSG REF ZZCR1517\*

BANKTE 421795V

FILING  
MAR 13 1974

~~See  
Done  
3/11/74~~

FOREIGN DEPT.  
A. B. N. CO.

MAR 12 10 29 AM '74

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FILING

03/12/74 1028 EDT\*

MAR 13 1974

BANKTE 421795

ZCZC TLB833 VIA ITT GDA540 HDG760

UINY CO HBPP 022

PORTAUPRINCE 22 12 0910 VIA ITT

BANKNOTE

NEWYORKNY

AWAITING FINAL AUTHORIZATION PROJECT 5 BY 5 CHIEF ILL NO DTLR

PROPOSAL FOR GRAND PROJECH HOPE RETURN WEDNESDAY REGARDS

TAYLOR

COL

*Files  
3/14/74  
John*

CABINET DE M<sup>E</sup>. GEORGES N. LÉGER

FILING

AVOCAT

MAR 21 1974

BOITE POSTALE 216 - TEL. : 2-2137

PORT-AU-PRINCE, HAITI

ADRESSE TELEGRAPHIQUE : GEOLEG

GEORGES N. LÉGER + (1965)  
 GEORGES N. LÉGER FILS  
 JEAN-CLAUDE N. LÉGER  
 DANTÈS P. COLIMON

March 12, 1974

Mr. Taylor Peck  
 American Bank Note  
 International Division  
 70 Broad Street  
 New York, N. Y.

Dear Mr. Peck :

This is to confirm our telephone conversation of today.  
 I spoke to Mr. A. André short time ago, and he verbally  
 confirmed the order, asking that printing should start  
 immediately.

Prices are accepted as quoted.

The formal printing confirmation will follow up within  
 the next 48 hours, pending detailed inventory in the  
 Bank vaults to determine whether shipment should be by  
 air freight instead of ocean freight.

Such instructions will be included in the confirmation  
 order.

Very truly yours,

  
 Georges N. Léger Jr.

GNLJr./jl

BANQUE NATIONALE DE LA REPUBLIQUE D'HAITI

FILING

MAR 15 1974

March 13, 1974

San José  
Costa Rica

Dear Robert:

The BNRH has ordered 5 million bank notes of the 5 Gourde denomination at \$17.80 per thousand for a total cost of \$89,000.00 US currency. Also, enclosed for your information is a copy of ABN and Bradbury;Wilkinson proposals in response to the Banque's request for quotations on 25.6 million notes in 5 denominations. You will note a variation in the global and the overall value per thousand from the figures given you earlier. This is a result of a last-minute change in the value per thousand of the 100 Gourde note. That change was an increase of \$5 per thousand, giving the indicated \$46.45 per thousand, or a total increase of \$1,000.00. The change in BW is just the correction of an inadvertant reversal. It was all re-typed and cleared up before I departed Sunday.

The 5 by 5 project has ready in New York dates of :

- 1) 2 million the week of May 27 and
- 2) 3 million the week of June 3.

Truck and steamer C.I.F. Port-au-Prince. The Banque is considering the possibility of a) air shipment, b) raising the order by another 5 million, or c) raising the 5 Gourde figure in the "Gran" order to 10 million, an order on which, incidently, M. Bonnefil reports no competitor's quotation to date.

I hope that the operation was thoroughly successful and that you will be able to move things along in Haiti shortly. Messrs. Bonnefil and Leger join us in wishes for a rapid recovery. Owen has poison ivy of the eye, so I see John Field this evening at JFK re Saigon where he visited last week. We are expected there about March 25.

All best,

FILING

MAR 18 1974

ITT 03 15 0946

\*

BANKTE 421795 11+

21262

0946 EDT

ITT MSG REF ZZCV0544\*

BANKTE 421795

NEW YORK MARCH 15, 1974

CASIG

LUPITA JAGGER

SANJOSE (COSTA RICA)

SORRY TO HEAR ABOUT ROBERT WE ALL WISH HIS RAPID RECOVERY STOP RECEIVED ORDER FROM HAITI FOR 5 MILLION LARGER CONTRACT STILL UNDECIDED BUT CONDITIONS ARE FAVORABLE.

REGARDS

OWEN

*JL  
Lewin  
3/15/74*

\*

ITT MSG REF ZZCV0552\*

BANKTE 421795

FOREIGN DEPT.  
A. B. W. CO.

MAR 18 8 10 AM '74

J. J. G.  
MAR 18 1974  
ack 3/18/74  
J.B.

FILING

MAR 19 1974

9

03/16/74 0004 EDT\*

BANKTE 421795

ZCZC TLD231 VIA ITT GDA963 HDG331

UINY HL HBPP 050

PORTAUPRINCE 56/T 15 1630 VIA ITT

LT

BANKNOTE

NEWYORK

RE OUR CABLE MARCH 4 WE HEREBY CONFIRM ORDER 5.000.000 FIVE GOURDE  
NOTES AND REQUEST THAT YOU SEND 2.000.000 NOTES BY AIRCARGO AS  
SOON AS READY AND ALSO THAT YOU ENDEAVOUR TO SEND PARTIAL  
SHIPMENTS BEFORE MAY 27 1974 STOP PLEASE CABLE REPLY

ANDRE BANQUE NATIONALE DE LA REPUBLIQUE D HAITI

COL 4 5.000.000 2.000.000 27 1974

0

ITT 03 18 1207

\*

BANKTE 42179511+

21222

1207 EDT

ITT MSG REF ZBCY1609\*

BANKTE 421795

NEW YORK MARCH 18, 1974

INSULAIRE ( Banque Nationale de la Republique d'Haïti )

PORTAUPrince ( HAITI )

FOR ANTONIO ANDRE

RE YOUR CABLE 16TH. AS INSTRUCTED WILL FORWARD 2,000,000  
NOTES BY AIR CARGO AND WILL ENDEAVOR UTMOST TO SEND PARTIAL SHIP-  
MENTS PRIOR TO MAY 27.

BANKNOTE

\*

ITT MSG REF ZBCY1620\*

BANKTE 4217950

*file*

FILING

MAR 19 1974

Haiti

Provided we receive an order by the end of April 1974, the notes would be ready as follows :

1 Gourde (15 million notes)

10 million notes ready here end May 1975  
5 " " " mid June 1975

2 Gourde (5 million notes)

5 million notes ready here end June 1975

5 Gourde (5 million notes)

2 million notes ready here end May 1975  
3 " " " mid June 1975

50 Gourde (400,000 notes)

400,000 notes ready here end May 1975

100 Gourde (200,000 notes)

200,000 notes ready here mid June 1975

CROSS - REFERENCE

FILING

MAR 2 1974

Subject B/W Delinuris

From letter dated 3/19/74

From W. Segundo to O. M. Gehle

Filed in Packet Venegula B/W

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HAITIAN BANK NOTE ORDER

FILING  
MAR 25 1974

March 25, 1974

Port-au-Prince  
Haiti

Dear George:

Confirming our telephone call of Friday, March 22, you reported no movement on the pending order for 25.6 million notes in 5 Gourde denominations because of the continued illness of M. Antonio André. While Robert Jagger is under doctor's orders not to travel until after April 1, you may wish to be in touch with him, should the situation change. His number in San José, Costa Rica is 25-37-10.

The Story of American Bank Note Company and the last French calendar are en route under separate cover. I am sorry our supply has been exhausted. Thank you for all your effective assistance on the order for 5 million 5 Gourde notes. It is well that I was in the office on March 13 and 14. John Field of Bradbury, Wilkinson came through from Saigon.

I look forward to a return to Haiti. Best regards.

FTP

ITT 04 22 1157

\*

BANKTE 42179511+

21322

1158 EDT

ITT MSG REF ZEEH1202\*

BANKTE 421795

NEW YORK APRIL 22 1974

GEOLEG

PORT-AU-PRINCE (HAITI)

IMPERATIVE WE HAVE BANK'S CONFIRMATION OF ORDER NO LATER THAN  
APRIL 26 IN ORDER MAINTAIN DELIVERY PROISE

OWEN

PLEASE READ LAST WORD AS PROMISE

HAITI

Mr. Shane 4/25/74

FILING  
APR 26 1974

WILL ADVISE YOU SOONEST AS TO BANQUE'S DECISION RE PENDING  
ORDER FOR PRODUCTION EITHER BW OR BX.

REGARDS

OWEN

\*

BRADBANK MALDENO

04/25/74 1445EDT 004-4

HAITI

APR 29 1974

-----

WILL ADVISE YOU SOONEST AS TO BANQUE'S DECISION RE PENDING  
ORDER FOR PRODUCTION EITHER BW OR BX.

REGARDS

OWEN

CROSS - REFERENCE

Subject Venezuela B/W  
Ecuador & Haiti B/W

From letter dated 4/26/74

From D. McGhee to M. Sharpe  
Filed in Packet Venezuela B/W

---

FILM  
MAY - 6 1974

DR  
5/11/74

ITT 05 06 1506

\*

BANKTE 421795AZ

00742

1506 EDT

BRADBANK MALDEN

BANKTE 421795

HS

HAITI

FOR SHAVE

PLEASED TO INFORM HAVE BEEN AWARDED CONTRACT FOR BRONX PRODUCTION  
25.6 MILLION NOTES 5 DENOMINATIONS CIF 367,580 DOLLARS. YOU MAY  
RELEASE TIME COMMITMENT FOR THIS ORDER.

REGARDS

MCGEHEE

\*

BRADBANK MALDEN

05/06/74 1507EDT 001.1

NNNN

\*

BANKTE 4217950

05/08/74 0043 EDT\*

BANKTE 421795

1299 ADX ITT US

ZCZC TLE223 VIA ITT GDA877 HDG727

UINY HL HBPP 051

PORTAUPRINCE 51/40 07 1620 VIAITT

LT

BAJNOTE

NEWYORK

REUR LETTER OF MARCH 6 1974 WE WISH TO CONFIRM OUR FIRM ORDER  
FOR THE BANKNOTES STATED IN OUR LETTER OF FEBRUARY 12 1974 AT COST  
AND DELIVERY DATES SCHEDULED IN THE LETTER DATED APRIL 29 1974  
RECEIVED FROM YOUR REPRESENTATIVE MR LEGER STOP LETTER FOLLOWS

ANDRE INSULAIRE

COL BANKNOTE 6 1974 12 1974 29 1974

FILING

MAY - 9 1974

VOM  
5/18/74  
file

FOREIGN DEPT.  
A. B. N. CO.

MAY 9 8 25 AM '74

Banque Nationale  
de la République d'Haiti

05/08/74 1210 EDT\*

BANKTE 421795

BRADBANK MALDEN

FR

FOR MCGEHEE

CONGRATULATIONS HAITI.

REGARDS.

SHAVE

\*

BANKTE 421795

BRADBANK MALDEN

FILING  
MAY - 9 1974

FOREIGN DEPT.  
A. B. N. CO.

MAY 8 12 05 PM '74

*File  
5/8/74  
LJM*

ITT 05 08 1537

BANKTE 42179511+

21272

1537 EDT

ITT MSG REF YDEX3539\*

BANKTE 421795

NEW YORK MAY 8, 1974

R

INSULAIRE

PORTAUPRINCE (HAITI)

~~ACKNOWLEDGE WITH DEEP APPRECIATION YOUR CONFIRMATION BY TELEX OF  
MAY 8 YOUR FIRM ORDER FOR BANKNOTES STATED IN YOUR LETTER OF  
FEBRUARY 12 1974 STOP ABN HONORED TO BE OF CONTINUED SERVICE TO  
BANK~~

MCGEHEE

NEW YORK MAY 8, 1974

GEOLEG

PORTAUPRINCE (HAITI)

BANK CONFIRMED BY TELEX TODAY FIRM ORDER STATED ITS LETTER  
FEBRUARY 12 1974 STOP YOUR EFFECTIVE AND PERSISTANT EFFORTS CONTRIBUTED  
GREATLY TO THIS SUCCESS AND ARE VERY DEEPLY APPRECIATED  
CONGRATULATIONS

OWEN

CORRECTION

LAST WORD SECOND LINE 'CONTRIBUTED'

\*

ITT MSG REF YDEX3561\*

BANKTE 421795

FILING  
MAY - 9 1974

1863  
5/8/74  
file

FILING

MAY 23 <sup>May 8,</sup> 1974

For E. H. Weitzen - Vierjahreszeiten  
Munich, Germany

In response to our phone conversation May 7 re deliveries Ecuador,  
present promise is as follows:

25 mm - 50's

4 mm end March '75  
8 mm end April "  
8 mm end May "  
-5 mm end June "  
25 mm

50 mm - 100's

6 mm end May '75      22 mm end May 1975  
8 mm " June "  
8 mm " July "  
4 mm " Aug. "  
8 mm " Sept. "  
10 mm " Oct. "  
6 mm " Nov. "  
50 mm

In view of release of Haiti space which is now scheduled for Bronx,  
and expected loss of Venezuela, which premises are as follows:

Haiti - 25,600,000 notes

12,400,000 - May '75  
13,200,000 - June

Venezuela-50mm 20's

10 mm end May '75  
10 mm " June "  
10 mm " July "  
10 mm " Sept. "  
10 mm " Oct. "  
50 mm

We would like to arrange an improvement in delivery schedule for  
Ecuador if possible. Suggest as follows:

100's

22 mm - end May '75  
28 mm - end June '75  
50 mm

50's - same as now promised

Must have reply no later than May 9 in order to revise schedules  
with agent before presentation to Bank.

Re your inquiry Philippines - ABN contacts are as follows:

Governor  
Central Bank of the Philippines  
Manila

Eugenio N. Ierras  
Securities Marketing Dept.  
Central Bank

Amado Briñas  
Senior Deputy Governor  
Central Bank

Estimated annual sales to various Philippine organizations  
including Development Bank and Philippine Telephone Company  
are approximately US\$100,000.

*file*

FILING

MAY 17 1974

M

ITT 05 16 1321

\*

BANKTE 42179511+

21222

1322 EDT

ITT MSG REF ZBFF2205\*

BANKTE 421795

NEW YORK MAY 16 1974

INSULAIRE (Banque Nationale de la République d'Haïti)

PORTAUPrince (HAITI)

FOR BONNEFIL

REFER YOUR CONFIDENTIAL LETTER OCTOBER 26, 1971 RE CABLE ADVICE  
SHIPMENTS STOP STEAMSHIP METEOOR NOW ON PORTAUPrince RUN STOP  
SHOULD APPRECIATE CABLE ADVICE SUGGESTION ALONG SAME LINES AS  
ABOVE MENTIONED LETTER

BANKNOTE

\*

ITT MSG REF ZBFF2213\*

BANKTE 421795V

FILING

MAY 21 1974

May 17, 1974

M. Antonio André  
President and General Manager  
Banque Nationale de la République d'Haiti  
Port-au-Prince, Haiti

Dear M. André:

Receipt is acknowledged with thanks of your letter of May 9, confirming the Bank's order for 25,600,000 notes in 5 denominations.

For the records, we should mention that the price for the total quantity is U.S.\$367,580.00, C.I.F. Port-au-Prince.

We assume that the signatures for these notes are to be the same as those which are being used on the 5 Gourdes notes we are presently producing for you, and should also appreciate your confirmation of the numbers to be imprinted on the notes of this latest order.

Please accept our expression of sincere appreciation for this further evidence of your confidence in us.

Very truly yours,

AMERICAN BANK NOTE COMPANY

Vice President  
International Division

(JJG:mab)

bcc: M. Georges N. Léger

NNNN+  
BANKNOTE NYK A

+  
BANKNOTE NYK A

RCA42

NZCZC 127712 WDT5010 HTY254

URNY HL HCPP 014

PORTAUPRINCE X14 20 330PM

FILING

MAY 23 1974

LOM  
5/21/74

file

J. J. G.

MAY 21 1974

LT  
BANKNOTE  
NEWYORK

Banque Nationale de la République d'Haïti

ATTENTION XMC GEHEE  
REYOUR CABLE X16 WE SUGGEST MELVIN  
BONNEFIL  
INSULAIRE

COL XLT BANKNOTE 16

FROM

AMERICAN BANK NOTE COMPANY

- |  |   |  |
|--|---|--|
| <input checked="" type="checkbox"/> 70 BROAD STREET<br>NEW YORK 4, N. Y. | <input type="checkbox"/> 131 BEVERLY STREET<br>BOSTON 14, MASS.                               | <input type="checkbox"/> 801 SOUTH ADAMS ROAD<br>BIRMINGHAM 11, MICH.  |
| <input type="checkbox"/> 39 SOUTH LA SALLE STREET<br>CHICAGO 3, ILL.     | <input type="checkbox"/> C/O OHIO REPRESENTATIVE<br>1512 TERMINAL TOWER<br>CLEVELAND 13, OHIO | <input type="checkbox"/> 606 WEST WISCONSIN AVE.<br>MILWAUKEE 3, WISC. |
| <input type="checkbox"/> 5858 W. 73RD STREET<br>CHICAGO 38, ILL.         |   |  |

DATE

NOV. 4, 1974

SUBJECT

BANQUE NATIONALE DE LA  
REPUBLIQUE DE HAITI

INVOICE B 975 - OCT. 16TH.

TO  
MR. TOM BELLY  
BRONX PLANT

FILING  
NOV 1 1974

FOLD TOM - I GOOFED ON GIVING YOUR PEOPLE THE PROPER FIGURES FOR THIS  
INVOICE - PLEASE MAKE A CORRECTED INVOICE AS FOLLOWS

3,000,000 - 1 GOURDE NOTES - NOS. AA000001 - AA1000000  
AB000001 - AB1000000  
AC000001 - AC1000000

AT \$12.898266 PER M OR \$38,694.80

1,000,000 - 5 GOURDES NOTES - NOS. N000001 - N1000000

AT \$16.8816 PER M OR \$16,881.60

TOTAL - U.S.\$55,576.40

VIA: S.S."METEOOR"

6 50 CASES - NOS. 1710/1759

4 SEND CORRECTED INVOICE TO ME.

THANKS

*Don Wooster*  
DON WOOSTER

*11/11/74*  
*V 6m*

NEW MALDEN

SURREY.

E.L.F.  
NOV 13 1974

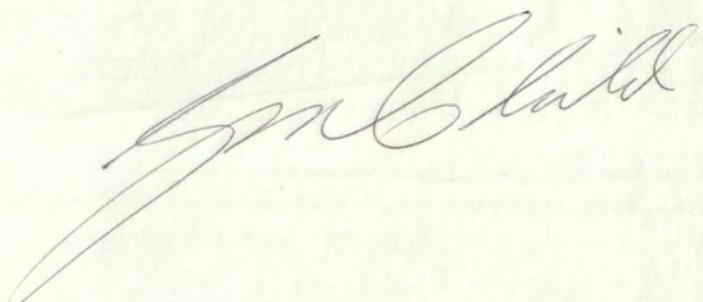
5th November, 1974

Dear Mr. McGehee,

Haiti

Further to your telex of 26th April 1974, please advise us of the Bank's decision regarding their projected order for 25.6 million notes divided between five denominations.

Yours sincerely,



Mr. L. O. McGehee  
New York



5

11/07/74 1026 EST\*

BANKTE 421795

BNRH 3490026

TELEX

PORT AU PRINCE NOVEMBER 7, 1974

BANKNOTE

NEWYORK

AS ADVISED BY YOUR CABLE OCTOBER 31 NOTHING RECEIVED FOR MELVIN.

INSULAIRE

\*

BANKTE 421795

BNRH 3490026.....

FILING  
NOV 11 1974

FOREIGN DEPT.  
A. B. N. CO.  
Nov 7 10 28 AM '74

J. J. G.  
NOV -7 1974

ack 11/7/74  
J. J. G.

ITT 11 07 1331

\*

BANKTE 42179511+

ITT MSG REF YZLY3471\*

BANKTE 421795

NEW YORK NOVEMBER 7 1974

INSULAIRE

PORTAUPrince (HAITI)

FOR BONNEFIL

REFERENCE YOUR CABLE TODAY REGRET TO ADVISE DUE TO HEAVY BACKLOG  
NOTHING RECEIVED BY YOU FROM MELVIN STOP PLAN TO PAY SAME TO  
MELVIN PLUS 301 PLUS 205 DOLLARS ON NOVEMBER 14 STOP WILL  
ADVISE FURTHER

BANKNOTE

OK  
Jes.

\*

ITT MSG REF YZLY3480\*

BANKTE 421795M

November 12, 1974

E.L.F.  
NOV 13 1974

Dear Bob:

HAITI

In response to Mr. Child's letter of November 5 relative to the forecasted order for 25.6 million notes divided among 5 denominations, please be advised that we are now forecasting a potential order for 40 million bank notes divided between 2 denominations, all of which will be produced in the Bronx.

Therefore, if on your production sheets you are carrying 25.6 million notes for Haiti for production and delivery during 1975, kindly remove them.

Sincerely,

telx  
5/1/74

(LOM)

Mr. B. J. Wauters  
New Malden

LOM/mag

FOREIGN DEPT.  
A. B. N. CO.file  
D/Telx-7590

H. V. D.

Nov 20 10 12 AM '74

NOV 21 1974

J. J. G.

NOV 20 1974

11/20/74 1007 EST\*

BANKTE 421795

BORT AUPRINCE NOV20/74

BANKNOTE

NEWYORK

2ND REQUEST RE YOURS 57 FOR BONNEFIL NOV14 PLS CONFIRM IMMEDIATELY  
THE 4ND WORD TEXT THANKS STANDBY FOR THE ANSWER

INSULAIRE

--03MOM PLS

Banque Nationale de la  
Republique d'Haiti

MJO JOPUK CONFIRM PLS

MOM PLS WE ARW LOOKING FOR OUR COPY

OK

WE REPEAT ALL MESSAGE

WE PAID MELVIN 901 PLUS 102 DOLLARS ON NOVEMBER 14

? - , C

BANKNOTE

WE NEVER RECEIVED A FIRST REQUEST FOR CONFIRMATION

\*

Y?, 46 3490026

AND AFTER NOV 14-'9 THE SIGNATURE WHICH IS BANKNOTE\*

Y?, 46 3490026

OK MANY THANKS BIBI \*

H. V. D.

DEC - 3 1974

NEW MALDEN

SURREY.

*Von  
12/12/74*

26th November 1974

HAITI

We thank you for your letter dated 12th November 1974 and confirm that we have removed the 25.6 million notes for this territory from our production plan for 1975.

Yours sincerely,

*G.M. Child*

Mr. L.O. McGehee  
New York

H. V. D.

AMERICAN BANK NOTE COMPANY  
NEW YORK

DEC 31 1974

DECEMBER 30, 1974

MR. H. K. BODENSIEK  
MANAGER OF MANAGEMENT ACCOUNTING  
BRONX PLANT

BANQUE NATIONALE DE LA REPUBLIQUE D'HAITI

REFERRING TO OUR LETTER OF MAY 24TH, PERTAINING TO AN ORDER FOR 25,600,000 NOTES AT A COST OF U.S.\$367,580., C.I.F. PORT-AU-PRINCE, THE FOLLOWING PERTAINS TO THE COMMISSION PAYABLE TO M. GEORGES N. LEGER FILS. ON THIS PARTICULAR ORDER ONLY.

PURSUANT TO AN AGREEMENT BETWEEN MR. L. O. MC GEHEE AND M. GEORGES N. LEGER FILS., TOTAL COMMISSION ON THIS ORDER IS TO BE \$8,379.00 REPRESENTING A VOLUNTARY REDUCTION ON THE PART OF THE AGENT AGAINST A TOTAL COMMISSION OF \$18,379.00.

THE VOLUNTARY REDUCTION OF \$10,000.00 WAS AGREED TO BY THE AGENT IN ORDER TO SECURE THE ENTIRE ORDER.

CC: RKB  
JFS  
SER  
TFK

*Donald A. Wooster*  
DONALD A. WOOSTER  
INTERNATIONAL DIVISION

*Jell*

February 3, 1975

TO: H. K. Bodensiek  
P. B. Cate  
S. F. D'Amato  
L. O. McGehee  
J. F. Steele  
C. E. Troy

FROM: W. R. Barrett

SUBJECT: Meeting to Analyze Actual vs. Estimated Costs  
on Haitian Bank Notes

FILING

FEB - 3 1975

I would like to outline below the salient points which emerged from our meeting at the Bronx, January 24th, on the above subject:

1. In general, the purpose of the meeting was to review the causes which resulted in an actual contribution margin of about 13½% instead of an estimated contribution margin of about 35% - for the recent order of Haitian bank notes.
2. The basic reasons for the bad contribution margin were:
  - a. The cost of an inordinate number of make-ups which were created to a large extent by the fact that a double letter prefix was inserted before the number on the bank notes, which resulted in a high rate of rejection due to improper fit of the number in relation to steel on the face of the bank note. It was felt that had examples of the rejected work been shown to top manufacturing management, a relaxing of the stringent quality control would have been granted, thus greatly reducing the number of make-ups required. It should be noted that this double letter prefix requirement was not known to the Manufacturing or Estimating Departments at the time the original estimates were being made.
  - b. The cost of banding was greatly in excess of estimate and Joe Steele felt this was largely his error since he had figured on one operation for this procedure, rather than two as were actually used. It does appear that two different operations are required for the proper banding.

- c. The cost of wrapping was exceedingly high and actual labor production was not up to standard.
  - d. All in all, the cost of direct labor was up approximately \$14,000 or 50% over estimate.
  - e. Variable overhead was up approximately \$33,000 of which two-thirds was attributable to the increased direct labor used, and the other third (approximately \$11,000) was due to the fact we were not using up-to-date information on the percentage relationship in the various departments between direct labor and variable overhead. It appeared that much of the increase in not using up-to-date standards occurred in the area of examination and finishing. In both cases, this increase was due to a higher cost of indirect labor.
  - f. After steel printing, examination of work produced a spoilage rate of approximately 9% - in other words, out of the 338,000 sheets printed, approximately 30,000 were considered bad. About 16% of these 30,000 (4800 sheets) were due to bad tint work prepared at Chicago, and another 20% of the 30,000 (6000 sheets) were rejected due to bad registration between steel and litho. At this point, it is impossible to tell whether this misregistration was due to bad steel or bad litho.
3. In order to prevent recurrence of this type of variance between actual and estimated costs, it was agreed that we would take the following steps:
- a. We will re-examine the possibility of automating the banding operation: going to shrink-wrap instead of Kraft paper wrapping, and exploring again methods of automating packing.
  - b. At the current time our procedure is to shrink-wrap American Express travelers cheques, First National City travelers checks (on the new order) and we will endeavor to obtain permission to shrink-wrap Bank of America's travelers cheques.
  - c. Our proposal to Ecuador offers shrink-wrap as an alternate to Kraft paper wrapping. In the future, on all bank note sales, our International Sales Department should endeavor to force the use of shrink-wrap and completely bypass Kraft paper wrapping which is an exceedingly slow and costly operation.

- d. I will check with Gus Carder to see what type of examination is performed on the tint printing and check the cost of increasing this examination. It may be that the additional cost of increasing examination will more than offset the cost of rejection of work after steel printing.
- e. Manufacturing will require that when spoilage in any department exceeds a certain percentage which will be set by Management, then each Department Head must immediately report to top Management for appropriate action.
- f. In the future, on large jobs which have been estimated, each Department Head will be given information as to the productivity expected in his own department on this particular job. The Department Head will notify Manufacturing Management if any sizeable variation from the standard occurs.
- g. Herb Bodensiek will try to pinpoint the exact causes of the greatly increased cost of variable overhead (mostly indirect labor) in those departments where this increase has occurred.

A review of the estimated costs on Ecuador which had been furnished by Joe Steele to the International Sales Department was held. It was agreed that all of these estimates were up-to-date and proper and thus if we succeed in obtaining this order, our actual realized contribution margin should be right in line with our anticipated contribution margin.

I think in a month to six weeks from now, we should hold a further meeting to see where we stand on the corrective actions which have been suggested.

WRB:ma  
cc: Mr. E. H. Weitzen

FILING

April 9, 1975

APR 10 1975

Mr. S. F. D'Amato  
Vice President - Operations  
Bronx Plant

Dear Sal:

Re: Memo of 2/3/75 on Haitian Bank Notes

I refer to the above memorandum which was, in effect, Minutes of our meeting held at the Bronx on January 24th to analyze the difference between actual and estimated costs on Haitian Bank Notes.

It was concluded at that meeting that certain corrective action would be taken on large jobs going through the Plant in the future and I am writing at this point to make sure we are putting into force those agreed-upon procedures. The Minutes specifically mentioned the proposal on Ecuador which we at that time were submitting. As you know, we now have the order and we should most certainly do everything we can to maximize our actual contribution margin. It was most discouraging, in this connection, to learn from Owen that we have already under-estimated our paper costs by some \$18,000. It is my understanding that this under-estimate came about because we had not taken into consideration the necessary overlay for the printing of the litho tints in Chicago.

Sincerely,

William R. Barrett

WRB:ma

ccs: Messrs. H. K. Bodensiek  
G. G. Carder  
P. B. Cate  
L. O. McGehee  
J. F. Steele  
C. E. Troy  
E. H. Weitzen

April 9, 1975

FILING

APR 10 1975

Mr. G. G. Carder, Vice President  
American Bank Note Company  
5858 West 73rd Street  
Chicago, Illinois 60638

Dear Gus:

Re: Haitian Bank Notes and the  
Forthcoming Order for Ecuador

I do not know whether or not I sent you a copy of my letter I wrote on February 3rd which was in effect the Minutes of a meeting held at the Bronx Plant on January 25th. If not, I apologize because as you will see from the attached there are some references to Chicago on Page 2, Paragraph F, and on Page 3, Paragraph D.

Since we now do have the Ecuador job, and since you will be doing the litho printing, I would appreciate your comments, particularly on Paragraph D on Page 3.

Sincerely,

William R. Barrett  
President

WRB:ma  
Attachment

American Bank Note Company  
Garrison Ave & Tiffany St.  
New York, N.Y. 10474 H. V. D.

LHM  
4/130/75  
file

OFFICE OF THE  
VICE PRESIDENT

MAR - 1 1975

April 17, 1975

Mr. W. R. Barrett  
President

Your Memos 2/3/75 and 4/9/75  
Haitian Bank Notes

You are quite correct in your 4/9 memo in that corrective action was to be taken by manufacturing in an attempt to avoid repetition of the problems and the resulting low contribution margin from the recent Haitian Bank Note order (1 Gourde).

Addressing ourselves to the pertinent items in your memo of 2/3/75, the following action has, or is being taken:

Item 3e - Attached is a memo by Charlie dated 2/30/75 relative to a possible future high waste problem. In effect, it is now the responsibility of the foremen or Supt. "to ring a bell" when waste becomes excessively high. An appraisal will then be made as to the economics of processing part waste sheets vs a partial reprinting of the job in question.

Item 3f - Attached is a set of the new cost estimate sheets which, as an example, outline the figures used by Joe Steele in working up the production costs for the Honduras 10 Lempiras notes. Similar cost estimate sheets will be generated for every large job, or new job, to be produced in the Bronx.

The figures to be put on these sheets will represent those estimated by the various departments and supplied to Joe in working up the cost figures. Some time before starting on a given job, these figures will be sent to the respective departments as a record of their estimation of the required times and rates.

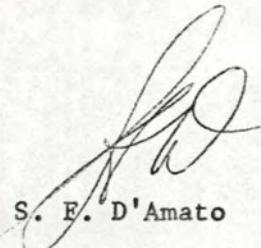
As soon as possible after starting the job, the actual rates and/or times will be compared against estimated. This will be done at the lowest possible level of supervision and by those responsible for establishing the estimated figures. This comparison should and will be maintained throughout the entire job. Any significant variances will be immediately reported in order to permit possible corrective action.

C. E. T. has had a meeting with the Genl. Superintendents summarizing these procedures as follows:

- 1) Cost sheets are to be generated by Joe using information supplied by the various departments. (This information should come from the lowest possible level of responsible supervision.) There should and will be a test of reasonableness of these figures.
- 2) The resulting sheets are to be sent back to the respective Genl. Supts. who will see that copies or figures are then supplied to their various department superintendents and/or foremen, to be used by them for comparison against actuals.
- 3) Significant variances will be immediately reported upward for possible corrective action.
- 4) The generated cost sheets will also be used by the various departments to compare the operations used for the estimates against those in the order sheets. If the order contains "complications" which were not considered in the estimate, this fact will be made known immediately.

The risk here, Bill, with this procedure is that attempts will be made with future estimates to overstate the rates or costs in order to produce future positive variances. However, with our manufacturing people, I am sure this has a low order probability. I am, likewise, certain that when the problems arise there will be no hesitancy to "ring the bell" since this entire procedure is aimed primarily at improving our estimates and catching problems as early as possible, as opposed to placing blame.

-----



S. E. D'Amato

cc: Messrs. H. K. Bodensiek  
G. G. Carder  
P. B. Cate  
R. P. Charles  
L. O. McGehee ✓  
J. F. Steele  
C. E. Troy  
E. H. Weitzen  
Genl. Supts.

**AMERICAN BANK NOTE COMPANY.**

ROBERT S. JAGGER  
REPRESENTATIVE  
FOR LATIN AMERICA  
INTERNATIONAL DIVISION  
AMERICAN BANK NOTE CO.

SUBJECT

BANQUE NATIONALE D'HAITI  
Bank NotesH.  
MAY 14 1975  
FOREIGN DEPT.  
A.B.N.A

25 MAIS DATE MAY 2nd 1975

to

New York

By one of those strange tricks of fate, I walked out of the elevator in the hotel in Miami where I was staying en route to the Dominican Republic and Haiti and walked slap in to Georges Leger and his wife Jou Jou; they were in Miami for a wedding and from there he was proceeding to San Diego, maybe Las Vegas to watch some tennis and then to New York; we dined the three of us at Chez Vendome in the David William Hotel. During our conversation, it came out that M. Leger had been given a considerable warning by his doctors to take things easy, as he has a bad case of high blood pressure. His brother, who is about the same age, had a bad heart attack in 1970. I suspect that M. Leger's condition was not improved by the highly complex and vital negotiations he had to carry on in December between the government of Haiti and Reynolds Mines, who he represents as lawyer; the outcome of the negotiations seems to have been a success for both sides in that Reynolds maintained control of its operations and the government will tax them to the tune of around 7-8 million dollars per annum. M. Leger also remarked that he looked forward to seeing Mr. McGehee in New York and discussing matters regarding the cut in commission he took on the last order; I don't think he quite knows what he wants to discuss yet but beware! we more or less agreed between ourselves that it was better to get half of something than the whole of nothing. Leger also gave me fuller information regarding the scandal of the postage stamp issue in Haiti, which has put 11 people in to jail to date, including the Minister of Commerce. It seems Leger was approached some while ago by the perpetrators, with a view to our doing the printing and, according to him, he 'phoned you and advised against it. Leger said he had good contacts in the Dominican Republic and was confident he could help us there. Finally, he told me that he had received my cable advising my arrival and had made me a reservation at the Villa Creole and given advance warning to Adrien Bonnefil of my arrival.

I spent a couple of hours in the Bank with Bonnefil and, as I always do, had cocktails with him and his charming wife Paula at their home; I took them some gifts and picked up a mountain of mail for posting in Miami; in the Bank, I gave Bonnefil and the other Sub-Managers the last of my ABN Co magnifying glasses, which are always much appreciated. Our conversations on business were not in any way surprising; I warned them about slow deliveries and higher prices, which did not come as a surprise. Bonnefil said that it was unlikely that the Bank would change its traditional pattern of bank note purchases, which as you know depends primarily on the coffee harvest in September and October; around September of each year, Bonnefil starts requesting by memo to M. André a new order of notes for delivery the following September so that there will be enough money in circulation to pay harvest workers, producers, middle men etc. It can be as much as 6 or 7 months later that M. André gets around to putting out tenders or telexing firm orders to us as he did last year. The matter always rests in abeyance until it becomes an emergency and Bonnefil doubted whether things would change. I asked whether the influx of tourism was creating a drain on the money supply and he replied that the drain was slight as US Dollars were normally

**AMERICAN BANK NOTE COMPANY.**

ROBERT S. JAGGER  
REPRESENTATIVE,  
FOR LATIN AMERICA  
INTERNATIONAL DIVISION  
AMERICAN BANK NOTE CO.

SUBJECT

BANQUE NATIONALE D'HAITI  
Bank NotesH.  
MAY 14 1975  
FOREIGN DEPT.  
.CO.  
A.M.B.N.A.

25 MAY 18 1975 DATE May 2nd 1975

to

New York

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# AMERICAN BANK NOTE COMPANY.

ROBERT S. JAGGER  
REPRESENTATIVE  
FOR LATIN AMERICA  
INTERNATIONAL DIVISION  
AMERICAN BANK NOTE CO.

SUBJECT

HAITI

Page 3.

to

New York

DATE

used in tourist transactions and remained in circulation; I noticed this at all levels of commerce. Our business in Haiti would undoubtedly double in volume if the use of US Dollars was prohibited or restricted. Despite the ready use of cash dollars, Haiti will be a rapidly expanding market for us provided the stability of the new Duvalier regime is maintained, creating as it does a propitious climate for foreign investment and an opening, after many years of absence, to an influx of foreign aid from the US, Canada, France and some African countries.

## ACTION

We should send someone to Haiti again in October - November of this year who should not leave the country until he has seen M. André and explained to him face to face the necessity for them to order before the end of this year to have notes in time for the coffee harvest of 1976. M. André is always difficult to see, as he does not delegate responsibility to subordinates and always receives foreign delegations; the best way is to sit in his outer office for hours if need be until he feels guilty about you; HE KNOWS you are there because he has a closed circuit TV screen by his desk so that he can see who is waiting for him. The last time I saw him I waited  $2\frac{1}{2}$  hours and when I went in he was very concerned about my long wait and asked me whether I had enjoyed the coffee!

R. S. Jagger

W.H. & T. H. J.C.  
A.R.M.C.O.  
FOREIGN DEPT.

BANQUE NATIONALE DE LA REPUBLIQUE D'HAITI

H. V. D.

MAY 14 1975

May 12, 1975

Mr. R. S. Jagger  
San José, C. R.

Dear Robert:

Thank you very much for your letter of May 2nd reporting on  
your visit to the above.

Very truly yours,

Vice President  
International Division

H. V. D.

BANQUE NATIONALE DE LA RÉPUBLIQUE D'HAÏTI JUN 13 1975

DÉPARTEMENT COMMERCIAL

BANQUE DE L'ETAT HAÏTIEN AU CAPITAL AUTORISÉ DE VINGT-CINQ MILLIONS DE GOURDES  
TRÉSORIÈRE DE L'ETAT ET BANQUE D'EMISSION  
SUCCURSALES ET AGENCES DANS TOUS LES PORTS OUVERTS D'HAÏTI

ADRESSE TÉLÉGRAPHIQUE  
INSULAIRE

SIÈGE SOCIAL ET BUREAU PRINCIPAL: PORT-AU-PRINCE, HAÏTI

PORT-AU-PRINCE, Jane 2, 1975

RÉFÉRENCE SD/A-1

American Bank Note Company  
70 Broad Street  
New York, N.Y. 10004  
U.S.A.

Att.: Assistant Manager  
International Division

Gentlemen :

We are pleased to enclose herewith our bank draft No.30032 on the Chase Manhattan Bank, New York, for TWENTY ONE THOUSAND EIGHTY ONE DOLLARS 00/100 (\$21.081.-) in payment of your invoice B-3547 covering shipment 400.000 bank notes of 50 gourdes and 200.000 bank notes of 100 gourdes, made in accordance with our order dated May 9, 1974.

Thanking you for cooperation, we remain

Yours very truly

Franck Bouchereau  
Sous-Directeur

Entered 6/11/75  
M. J. Smith

ob.

H. V. D.  
JUN 13 1975

June 11, 1975

Banque Nationale de la République d'Haiti  
Département Commercial  
Port-au-Prince, Haiti

Attention: M. Franck Bouchereau  
Sous-Directeur

Gentlemen:

We acknowledge receipt of your letter of June 2, Reference No. SD/A-1, enclosing your bank draft No. 30032, drawn on the Chase Manhattan Bank, New York, in the amount of US\$21,081.00, in payment of our Invoice No. B-3547 covering shipment of 400,000 bank notes of the 50 gourdes denomination and 200,000 bank notes of the 100 gourdes denomination.

Thanking you for this remittance, we remain,

Very truly yours,

AMERICAN BANK NOTE COMPANY

Assistant Treasurer

bcc: M. Georges N. Léger  
Mr. Robert S. Jagger

H. V. D.  
JUL 11 1975

July 10, 1975

Banque Nationale de la  
République d'Haiti  
Departement Commercial  
Port-au-Prince, Haiti

Gentlemen:

We acknowledge receipt of Modification No. 8.  
Accordingly, we have made the changes indicated in  
your book of authorized signatures dated May 1, 1969.

Very truly yours,  
AMERICAN BANK NOTE COMPANY

Maria A. Brugal  
International Division

# BANQUE NATIONALE DE LA REPUBLIQUE D'HAITI

## DEPARTEMENT COMMERCIAL

### OFFICIERS

*Fille*

ANTONIO ANDRE.....	Président et Directeur Général
LEON B. MIRAMBEAU.....	Vice-Président et Directeur
RENE ADRIEN.....	Directeur du Département Commercial
FRANCK BOUCHEREAU.....	Sous-Directeur
ADRIEN W. BONNEFIL.....	Sous-Directeur
MOLIERE POLIARD.....	Sous-Directeur
RAPHAEL RICHARD.....	Sous-Directeur
GERARD LELIO JOSEPH.....	Sous-Directeur
EDRISS VINCENT.....	Sous-Directeur et Chef du Départ. des Statistiques et d'Etudes Economiques
ANTONIO D. MELLON.....	Sous-Directeur et Chef du Département de Crédit
GERARD MARTINEAU.....	Contrôleur
LAMECK GEORGES.....	Fondé de Pouvoir et Contrôleur-Adjoint
EDOUARD MEWS.....	Fondé de Pouvoir et Contrôleur-Adjoint
RAYMOND LAURENT.....	Fondé de Pouvoir et Contrôleur-Adjoint
ROGER AIME.....	Fondé de Pouvoir
MORA MOREAU.....	Fondé de Pouvoir et Chef du Personnel
MAX RIGAUD.....	Fondé de Pouvoir et Chef de Portefeuille Extérieur
Me. ANDRE JOSAPHAT.....	Fondé de Pouvoir et Chef du Contentieux
JACQUES LALLEMAND.....	Fondé de Pouvoir
HENRI KENOL.....	Fondé de Pouvoir
LOUIS KERNISAN.....	Fondé de Pouvoir et Chef de la Comptabilité
GERALD GUICHARD.....	Fondé de Pouvoir
GERARD MONSANTO.....	Fondé de Pouvoir
ANDRE DEJEAN.....	Fondé de Pouvoir
YVES GENTILLON.....	Fondé de Pouvoir et Directeur-Remplaçant
GERARD VAVAL.....	Chef du Dépt. des Comptes Courants
EMMANUEL CASSAGNOL.....	Chef du Service des Comptes d'Epargnes
PIERRE RIGAL.....	Chef des Prêts & Escomptes
MONDER COLIMON.....	Chef du Service des Prêts aux Particuliers
RENE LAFONTANT.....	Caissier Principal
ANDRE GUERRIER.....	Chef du Service des Recettes Fiscales
GEORGES COLBERT.....	Chef du Dépt. des Effets à l'Encaissement
ONIL MILLET.....	Chef du Service de Recouvrement
MAX THOMAS.....	Chef du Service de l'Economat
Me. VICTOR PIERRE-LOUIS.....	Avocat-Conseil

### SUCCURSALES & AGENCES

Cap-Haïtien	— GERARD DAVID.....	Directeur
Port-de-Paix	— GERARD AUGUSTIN.....	"
Gonaïves	— ARNOLD JN-CLAUDE.....	"
St.-Marc	— AMILCAR BLAISE.....	"
Petit-Goâve	— BRISSOT BIEN-AIME.....	"
Miragoâne	— FRITZ PERRAULT.....	"
Jérémie	— JOSEPH CAYEMITTE.....	"
Cayes	— FRANTZ ALLEN.....	"
Jacmel	— ROGER FRANÇOIS.....	"
Aquin	— WILLIAM BOURJOLLY.....	Agent
Fort-Liberté	— VERNET CHARLES PIERRE.....	"

*JUL 14 1975*

*H. V. D.*

# LA REPUBLIQUE D'HAITI

## COMMERCIAL

AU 30 SEPTEMBRE 1974

### P A S S I F :

### GOURDES

Billets de Banque en Circulation.....	158 758 629 .—
Dépôts.....	333 314 009 05
Dû à l'Etranger.....	1 448 692 65
Divers.....	189 429 06
Obligations à Payer.....	32 919 828 40
Fonds Monétaire International F. M. I.....	88 842 829 65
Banque Internationale de Reconstruction et de Développement B. I. R. D.....	90 260 175 95
International Développement Association I. D. A.....	4 684 734 25
Banque Interaméricaine de Développement B. I. D.....	62 519 956 50
Capital.....	26 625 000 .—
Provisions.....	7 833 968 52
Profits non Répartis.....	7 262 277 77
	<hr/>
	814 659 530 80

ANTONIO ANDRE

Président et Directeur Général de la B. N. R. H.

CINQ GOURDES pour UN DOLLAR  
Amérique du Nord.

File

H. V. D.

JUL 14 1975

## CONSEIL D'ADMINISTRATION

SECRETAIRE D'ETAT DES FINANCES ..... PRESIDENT D'HONNEUR

ANTONIO ANDRE ..... CO-PRESIDENT

LEON B. MIRAMBEAU ..... VICE-PRESIDENT

RENE ADRIEN ..... MEMBRE

JEAN A. MAGLOIRE ..... MEMBRE

NOE FOURCAND Fils ..... MEMBRE

(Board of Directors)

Banque Nationale de la  
Republique d'Haïti

**BANQUE NATIONALE DE**  
**DEPARTEMENT**  
**RESUME DE LA SITUATION**

---

ACTIF :

GOURDES

Caisse et Avoirs à l'Etranger.....	38 966 831 60
Droit de Tirage au F. M. I. et D. T. S.....	43 714 972 70
Prêts, Escomptes et Avances.....	198 129 201 09
Débiteurs Hypothécaires I. H. C. A. I.....	2 215 818 65
Divers Débiteurs à Régulariser.....	47 329 441 94
Avances Spéciales.....	31 991 388 85
Titres Etat Haïtien et Bon du Trésor.....	212 145 005 .—
Immeubles de la Banque et Propriétés.....	3 365 703 13
Participation d'Haïti au Capital	
F. M. I.....	114 603 440 .—
Moins Droits de Tirages	
au F. M. I.....	28 658 185 75
Participation d'Haïti à B. I. R. D.....	90 279 859 69
Participation d'Haïti à I. D. A.....	4 684 734 25
Participation d'Haïti à B. I. D.....	55 891 319 65
	<hr/>
	814 659 530 80

GERARD MARTINEAU  
 Contrôleur

N. B.— La Gourde est fixée au Taux de  
 Monnaie des Etats-Unis d

H. V. D.

OCT 10 1975

October 8, 1975

M. Adrien W. Bonnefil  
Sous-Directeur  
Departement Commercial  
Banque Nationale de la  
Republique d'Haiti  
Port-au-Prince, Haiti

Dear M. Bonnefil:

Some time has elapsed since we last communicated, which, I suppose, is a sad consequence of the fast pace of life nowadays. I trust this finds you and your family in good health.

In reviewing our records at American Bank Note we notice that the last bank note order placed by Banque Nationale was in May, 1974. In anticipation of your needs, it appears that the Bank would be served best by receiving a delivery of lower denomination bank notes in September or October of 1976.

In the recent past Haitian currency has been one of the few bank note orders to be produced in our New York plant. At present, however, our bank note capacity is rapidly being filled. For example, on a recent reprint order, our earliest delivery promise was eight months from date of contract. This interval is likely to lengthen as plant schedules become more heavily committed. We respectfully suggest, therefore, that the Bank consider seriously placing an order before the first of the year, since we would very much regret being unable to meet the requirements of the Bank, which we have had the honor to serve for over 100 years.

At your convenience, perhaps you will advise us as to the quantities you estimate necessary for next year's use, so that we may prepare an offer for your consideration.

With best personal regards

Very truly yours,

AMERICAN BANK NOTE COMPANY

BCC: M. G. Léger  
~~Mr. R. S. Jagger~~  
KBH  
(DOM/mag)

Vice President  
International Division

CABINET DE M<sup>E</sup>. GEORGES N. LÉGER

AVOCAT

BOITE POSTALE 216 - TEL. : 2-2137

PORT-AU-PRINCE, HAITI

GEORGES N. LÉGER + (1965)  
GEORGES N. LÉGER FILS  
JEAN-CLAUDE N. LÉGER  
DANTÈS P. COLIMON

H. V. D.  
OCT 16 1975

ADRESSE TELEGRAPHIQUE : GEOLEG

October 7, 1975

10/14/75  
LDM  
file

Mr. Owen McGehee  
Vice President  
International Division  
American Bank Note Co.  
70 Broad Street  
New York, N. Y. 10004

Dear Mr. McGehee :

Last week end, a change took place in the Board of Directors of Banque Nationale de la République.

Mr. Antonio André was not reelected Chairman of the Board, but instead was appointed Minister of Commerce and Industry; the former Minister of Commerce and Industry, Mr. François Murat who had previously been an Assistant-Manager and Head of the Commercial Department of the Banque, was elected Chairman of the Board and President of the Banque, replacing Mr. André.

Mr. Frank Bouchereau, formally Assistant-Manager, has been appointed to replace Mr. René Adrien who was not reappointed; Mr. Adrien was Head of the Commercial Section of Banque Nationale.

A very welcomed promotion is that given to our good friend Mr. Adrien Bonnefil who was elected Vice Chairman of the Board and Director, becoming therefor the second in line in the Administration of Banque Nationale.

I thought that these information might be of interest to you, and remain,

Very truly yours,



Georges N. Léger, Jr.

GNLJr./jlc

cc : Donald A. Wooster, International Division, New York  
Robert Jagger, Costa Rica

Via  
NEW YORK OCTOBER 15, 1975

BANQUE NATIONALE DE LA  
REPUBLIQUE D'HAITI  
PORT-AU-PRINCE (HAITI)

H. V. D.  
OCT 16 1975

FOR M. ADRIEN BONNEFIL

PLEASE ACCEPT THE MOST SINCERE CONGRATULATIONS OF THE OFFICERS  
AND STAFF OF THE AMERICAN BANK NOTE COMPANY ON YOUR APPOINTMENT  
TO THE POSITION OF VICE CHAIRMAN OF THE BOARD OF DIRECTORS.  
BEST WISHES FOR A LONG AND SUCCESSFUL TENURE.

AMERICAN BANK NOTE COMPANY

L. OWEN MCGEHEE - VICE PRESIDENT INTERNATIONAL DIVISION

H. V. D.

OCT 16 1975

NEW YORK OCTOBER 15, 1975

BANQUE NATIONALE DE LA

REPUBLIQUE D'HAITI

PORT-AU-PRINCE (HAITI)

FOR M. FRANK BOUCHEREAU

PLEASE ACCEPT OUR CONGRATULATIONS ON YOUR RECENT APPOINTMENT.

WE WISH YOU EVERY SUCCESS FOR THE FUTURE.

AMERICAN BANK NOTE COMPANY

L. OWEN MCGEHEE - VICE PRESIDENT INTERNATIONAL DIVISION

\*

ITT MSG REF YXLB2512\*

BANKTE 421795

O

ITT 10 15 1144

\*

BANKTE 4217951+

H. V. D.

OCT 16 1975

ITT MSG REF XXLB2316+

BANKTE 421795

NEW YORK OCTOBER 15, 1975

MINISTRY OF COMMERCE AND INDUSTRY

PORT-AU-PRINCE (HAITI)

FOR M. ANTONIO ANDRE

PLEASE ACCEPT MY MOST SINCERE CONGRATULATIONS ON YOUR APPOINTMENT  
TO THE DISTINGUISHED POSITION OF MINISTER OF COMMERCE AND INDUSTRY.  
YOUR SERVICE AND DEDICATION TO YOUR COUNTRY HAVE ALWAYS BEEN  
ADMIRED BY ME. WARMEST WISHES FOR YOUR PERSONAL SUCCESS AND GOOD  
HEALTH.

L. OWEN MCGEHEE - VICE PRESIDENT INTERNATIONAL DIVISION

AMERICAN BANK NOTE COMPANY

+

ITT MSG REF XXLB2331+

BANKTE 421795

H. V. D.  
OCT 16 1975

V

ITT 10 15 1200

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BANKTE 42179511+

ITT MSG REF YXLB2471\*

BANKTE 421795

NEW YORK OCTOBER 15, 1975

BANQUE NATIONALE DE LA

REPUBLIQUE D'HAITI

PORT-AU-PRINCE (HAITI)

FOR M. FRANCOIS MURAT

PLEASE ACCEPT THE MOST SINCERE CONGRATULATIONS OF THE OFFICERS AND  
STAFF OF AMERICAN BANK NOTE COMPANY ON YOUR APPOINTMENT TO THE  
POSITION OF CHAIRMAN OF THE BOARD AND PRESIDENT OF THE BANK.  
BEST WISHES FOR A LONG AND SUCCESSFUL TENURE.

AMERICAN BANK NOTE COMPANY

L. OWEN MCGEHEE - VICE PRESIDENT INTERNATIONAL DIVISION

H. V. D.

BANQUE NATIONALE DE LA REPUBLIQUE D'HAITI  
Change in Officers

OCT 16 1975

Port-au-Prince,  
Haiti

October 15, 1975

Dear M. Leger:

Receipt is acknowledged of your letter of October 7, relative to the reassignment of officers in the Bank. We were interested and pleased to learn of the appointments of our friends in the Bank, all of whom well deserve their promotions. Cables of congratulations have been sent to each of the men, copies of which are enclosed.

10/8

As you will have noted from your copy of our letter to M. Bonnefil of last week, we hope to be hearing from him soon with regard to a new bank note order.

With thanks for keeping us advised,

Very truly yours,

Kathryn B. Howard  
Sales Administrator

Enclosures

Via  
=

10/16/75 1507 EDT\*

BANKTE 421795

M

BNRH 3490026

10/16/75  
Comm  
W.H.  
H. V. D.  
OCT 16 1975

Oct 16 3 12 PM '75

FOREIGN DEPT.  
A. B. N. CO.

PORTAUPrince HAITI OCT 16/75

TLX

AMERICAN BANKNOTE CO

NEWYORK

L. OWEN MC GEHEE VICE PRESIDENT

INTERNATIONAL DIVISION

REYOUR CABLE OCTOBER 15 STOP WE THANK YOU FOR THE WISHES CONTAINED  
THEREIN STOP EXTEND OUR THANKS TO THE OFFICERS

MURAT

INSULAIRE

\*

BANKTE 421795.....

T  
RCA1549/21+  
BANKNOTE NYK A  
  
BNRH PFE 168

H. V. D.  
OCT 23 1975

LGM  
10/21/75  
file

TELEX FROM INSULAIRE  
PORTAUPrince HAITI OCT 21 1975

TO  
TLX  
AMERICANBANK NOTE CO  
NEWYORK

ATT OWEN MCGEHEE VICE PRESIDENT  
INTERNATIONAL DIVISION

I DEEPLY APPRECIATE YOUR SO WARM CONGRATULATIONS  
STOP DO WISH FRUCTUOUS COOPERATION FOR THE FUTURE

BOUCHEREAU  
INSULAIRE

HOW RECEIVED

OK  
BANKNOTE NYK A  
TKS BIBJV  
BNRH PFE 168

DIAL 102 OR 302 FOR INTL TELEX/6482 FOR INTL TELEGRAMS VIA RCA  
E

CABINET DE M<sup>E</sup>. GEORGES N. LÉGER

AVOCAT

BOITE POSTALE 216 - TEL. : 2-2137

PORT-AU-PRINCE, HAITI

GEORGES N. LÉGER + (1965)  
GEORGES N. LÉGER FILS  
JEAN-CLAUDE N. LÉGER  
DANTÈS P. COLIMON

October 29, 1975

ADRESSE TELEGRAPHIQUE : GEOLEG

Mr. Owen Mc Gehee  
Vice President  
International Division  
American Bank Note Co.  
70 Broad Street  
New York, N. Y. 10004

Dear Mr. McGehee:

I have had a very pleasant talk with Mr. Bonnefil during the course of a meeting on some other subjects. I took the opportunity of recalling to his attention your October letter and underlining the necessity to project their order at least nine to twelve months before actual delivery.

Mr. Bonnefil stated that for the current crop, the Bank would be all set up with different types of bank notes but would definitely be short for the next year, starting late October mid-November.

He is going to ask a complete inventory and will review the situation with Mr. Murat some time in the middle of November. He will be away from his office from approximately November 8th to November 20th, going, I believe to Uruguay for some kind of conference.

I believe that a visit by a representative of American Bank Note would be a good move, if it can be arranged for the end of November or early December.

Mr. Bonnefil, of course, could not make any commitments of any nature with respect to a possible order.

Please keep me informed of your decision in this matter.

With very best regards, I remain

Yours sincerely,

Georges N. Léger, Jr.

GNLJr/lb

cc. Ms. Kathryn B. Howard, Sales Administrator  
Mr. Robert Jagger

10/11/75  
LBN

FILING  
NOV 12 1975

Nov 6 9 07 AM '75

FOREIGN DEPT.  
A. B. N. CO.

**FILED**  
**NOV - 5 1975**

October 31, 1975

Banque Nationale de la  
République d'Haiti  
Departement Commercial  
Port-au-Prince, Haiti

Gentlemen:

We acknowledge receipt of Modification No. 9.  
In accordance with its instructions, we have made  
the changes indicated in your book of authorized  
signatures dated May 1, 1969.

Very truly yours,

AMERICAN BANK NOTE COMPANY

Maria A. Brugal  
International Division

Lam  
11/10/75

Adrien W. Bonnefil

Vice-Président et Directeur

Banque Nationale de la République d'Haïti  
Port-au-Prince

FILING

NOV 11 1975

Dear Mr. Mc Gee,  
I want to thank  
the officers & staff  
of the ABN for their  
kind cable of congratulation. - I am in  
Miami, en route to Montevideo, Uruguay.  
When I am back in Haiti in abt. 2d  
days, I'll be glad to reply to your  
letter of Oct 8.75. -

Thanks again,  
Adrien W. Bonnefil

MR. L. OWEN MCGEHEE  
VICE PRESIDENT INTERNATIONAL DIVISION  
AMERICAN BANK NOTE COMPANY.

Thank you for your kindness  
towards me. I also appreciate your sincere  
congratulations.

BEST WISHES.

FILING

NOV 11 1975 La Secrétairerie d'Etat  
du Commerce et de l'Industrie

L O M  
FILED  
NOV 11 1975

Ronde

Banque Nationale de la République d'Haiti

Port-au-Prince,  
November 11, 1975      Haiti

**FILING**

**NOV 12 1975**

Dear M. Léger:

Thank you for your letter of October 29 relative to your conversation with M. Bonnefil. We also received a short note from him in Miami advising that he would be pleased to answer our October 9 letter upon his return from Uruguay.

In accordance with your suggestion, we plan to send a company representative to Haiti in late November/early December. We will be in touch with you further later in the month to decide upon the most convenient time.

Very truly yours,

Vice President  
International Division

kh

12/08/75 1505 EST\*

BANKTE 421795

PORTAUPRINCE DECEM

BER 8/75 H. V. D.  
DEC 10 1975

FOREIGN DEPT.  
A. B. N. CO.

DEC 8 3 13 PM '75

~~LOM~~  
~~12/8/75~~  
~~file~~

TLX

BANKNOTE

NEWYORK

ATTENTION MC GEHEE

PLEASE ADVISE US BY CABLE YOUR BEST PRICE AND SOONEST DELIVERY  
DATE FOR FOLLOWING BANKNOTES SIMILAR TO OUR LAST ORDER EXCEPT  
NUMBERS AND SIGNATURES STOP TEN MILLION ONES FOUR MILLION  
FIVES FOUR HUNDRED THOUSAND FIFTIES STOP BID FOR BIGGER ORDER  
WILL BE SENT LATER

BONNEFIL

INSULAIRE

V+

BANKTE 421795

O

HOW RECEIVED PLS

WELL RECEIVED TU

I TKS

BIBI

BNRHPFE 3490215.....0

ITT 12 08 1616

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BANKTE 4217953490215+

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✓  
✓  
✓  
12/8/75

OCC RETRYING

OCC RETRYING

OCC RETRYING

H. V. D.  
DEC 10 1975

ITT DEC08/75 1618EST

BNRHPFE 3490215

BANKTE 421795

NEW YORK DECEMBER 8 1975

BANQUE NATIONALE DE LA REPUBLIQUE D'HAITI

ATTENTION ADRIEN BONNEFIL

VICE CHAIRMAN OF THE BOARD AND DIRECTOR

REFERENCE YOUR TELEX 8TH WE SHALL BE PLEASED TO REPLY SOONEST  
POSSIBLE. THANK YOU FOR THIS RENEWED OPPORTUNITY TO OFFER OUR  
PRODUCTS AND SERVICES TO YOUR ESTEEMED INSTITUTION.

L. OWEN MCGEHEE

AMERICAN BANK NOTE COMPANY

\*

BNRHPFE 3490215M

12/08/75 1618EST 001.4

ITT 12 08 1630

\*

BANKTE 42179511+

H. V. D.  
DEC 10 1975

DM  
LGM  
12/8/75

ITT MSG REF YCND4879\*

BANKTE 421795

NEW YORK DECEMBER 8 1975

GEOLEG

POR TAUPRINCE (HAITI)

TODAY RECEIVED FOLLOWING MESSAGE FROM BONNEFIL QUOTE PLEASE ADVISE US BY CABLE YOUR BEST PRICE AND SOONEST DELIVERY DATE FOR FOLLOWING BANKNOTES SIMILAR TO OUR LAST ORDER EXCEPT NUMBERS AND SIGNATURES STOP TEN MILLION ONES FOUR MILLION FIVES FOUR HUNDRED THOUSAND FIFTIES STOP BID FOR BIGGER ORDER WILL BE SENT LATER UNQUOTE WE HAVE REPLIED AS FOLLOWS QUOTE REFERENCE YOUR TELEX 8TH WE SHALL BE PLEASED TO REPLY SOONEST POSSIBLE STOP THANK YOU FOR THIS RENEWED OPPORTUNITY TO OFFER OUR PRODUCTS AND SERVICES TO YOUR ESTEEMED INSTITUTION UNQUOTE

MCGEHEE

\*

ITT MSG REF YCND4908\*

BANKTE 4217950

H. V. D.

American Bank Note Company  
Garrison Ave. & Tiffany St.  
New York, N.Y. 10474

DEC 16 1975

*Loren*  
*12/11/75*

OFFICE OF THE MANAGER  
BRONX PLANT

December 10, 1975

Mr. L. O. McGehee  
V. P. International Division

Re: Banque Nationale De La Republique D'Haiti B/N's

10,000,000 - 1 Gourde  
4,000,000 - 5 Gourde  
400,000 - 50 Gourde

Dear Owen,

Following are the delivery dates we would plan to achieve re: above subject bank notes which we understand to be straight reprints, without changes, of the most recently ABNCo. produced notes.

The dates are also predicated on receiving a firm "go ahead" no later than 24 Dec. 1975.

1 Gourde

III

March 5, 1976	-	2 Million
" 12	"	" "
" 19	"	" "
" 26	"	" "
April 2	"	<u>10 Million</u>

5 Gourdes

April 9, 1976	-	1 Million
" 16	"	" 1 "
" 23	"	" 1 "
" 30	"	<u>4 Million</u>

50 Gourdes

April 16, 1976 - 400,000

Sincerely,

*Charlie*,  
C. E. Troy

cc: S. F. D'Amato  
G. J. Beck  
J. H. Johnson

J.F.S.

H. V. D.

DEC 16 1975

DEC 10 1975

LOM  
file  
12/11/75

VARIABLE COST  
HAITI BANK NOTES

BASIS: ALL L.I.M. AND STEEL PRODUCTION IN BRONX,  
CRANE PAPER. NO C.I.F CHARGES IN  
ESTIMATE THESE CHARGES TO BE ADDED  
BY FOREIGN DEPT.

VARIABLE cost			
1 GOURDE	10,000,000	\$ 104,555	\$ 10 <u>46</u> m
5 GOURDE	4,000,000	\$ 56,090	\$ 14 <u>52</u> m
50 GOURDE	400,000	\$ 11,245	\$ 28 <u>11</u> m

All cost F.O.B Bronx

M

ITT 12 11 1519

+

BANKTE 4217953490215+

LO  
12/11/75  
file

ITT DEC11/75 1520EST

BNRHPFE 3490215

BANKTE 421795

H. V. D.

DEC 12 1975

ATTENTION: M. BONNEFIL

WE ARE PLEASED TO REFER TO YOUR TELEX OF DECEMBER 8, 1975,  
IN WHICH YOU REQUEST OUR PRICES AND DELIVERY SCHEDULE FOR  
A REPRINT ORDER AS FOLLOWS:

1 GOURDE NOTES	10,000,000
5 GOURDES NOTES	4,000,000
50 GOURDES NOTES	400,000

PROVIDED AN ORDER IS PLACED BY DECEMBER 24, 1975, OUR DELIVERY  
DATES FROM OUR NEW YORK PLANT ARE AS FOLLOWS:

DENOMINATION	FOR SHIPMENT WEEK OF	QUANTITIES
--------------	----------------------	------------

1'S	MARCH 5, 1976	2 MILLION
	MARCH 12	2 "
	MARCH 19	2 "
	MARCH 26	2 "
	APRIL 2	2 "

=====

10 MILLION

5'S

APRIL 9, 1976

1 MILLION

APRIL 16

1 "

APRIL 23

1 "

APRIL 30

1 "

=====

4 MILLION

50'S

APRIL 16, 1976

400,000

OUR PRICES FOR THIS ORDER ARE QUOTED CIF PORT-AU-PRINCE AS FOLLOWS:

DENOMINATION	QUANTITY	US DLRS PER	SUB-TOTAL
		THOUSAND	
1 GOURDE	10 MILLION	22.43	224,259
5 GOURDES	4 MILLION	30.10	120,412
50 GOURDES	400,000	60.11	24,044
		=====	
			368,715

AS ALWAYS, OUR PRODUCTION FACILITIES ARE AT YOUR COMPLETE DISPOSAL.,  
 HOWEVER, BECAUSE OF VERY HEAVY PRIOR COMMITMENTS WE WOULD APPRECIATE  
 RECEIVING BY TELEX YOUR AUTHORIZATION TO PROCEED IMMEDIATELY.

REGARDS.

L. OWEN MCGEHEE

VICE PRESIDENT

AMERICAN BANK NOTE COMPANY

+

BNRHPFE 3490215

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12/11/75  
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BANKTE 42179511+

ITT MSG REF YXNG5040\*

BANKTE 421795

GEOLEG

PORTAUPrince (HAITI)

RE OUR TELEPHONE CONVERSATION TODAY WE HAVE SENT FOLLOWING TELEX  
TO BANK QUOTE

H. V. D.

BANKTE 421795

DEC 12 1975

ATTENTION: M. BONNEFIL

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	MARCH 12	2 "
	MARCH 19	2 "
	MARCH 26	2 "
	APRIL 2	2 "

=====

10 MILLION

5'S                   APRIL 9, 1976           1 MILLION

APRIL 16           1           "

APRIL 23           1           "

APRIL 30           1           "

=====

4 MILLION

50'S                   APRIL 16, 1976          400,000

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		=====	
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HOWEVER, BECAUSE OF VERY HEAVY PRIOR COMMITMENTS WE WOULD APPRECIATE  
RECEIVING BY TELEX YOUR AUTHORIZATION TO PROCEED IMMEDIATELY.

REGARDS.

L. OWEN MCGEHEE

VICE PRESIDENT

AMERICAN BANK NOTE COMPANY

UNQUOTE

REGARDS

MCGEHEE

ITT MSG REF YXNG5137\*

BANKTE 491795

AMERICAN BANK NOTE COMPANY  
INTERNATIONAL DIVISION

*LBM*  
*12/11/75*  
December 11, 1975  
**H. V. D.**

**DEC 12 1975**

MEMORANDUM TO THE FILES

Banque Nationale de la  
République d'Haiti

At Mr. McGehee's request, at 1:00 p.m. I spoke to our agent, M. Léger, by telephone to give the pricing and delivery information we have telexed today to the Bank, pursuant to their telexed request for quotation dated December 8.

In addition to the C.I.F. prices given to the Bank (see telex), I gave M. Léger minimum prices for each denomination, below which we cannot go, but which he can use as a guide in negotiating with M. Bonnefil, as follows:

			Sub-total
1 Gourde notes	10 million	US\$21.52/M	<u>US\$215,248</u>
5 Gourdes notes	4 million	US\$28.92/M	115,679
50 Gourdes notes	400,000	US\$57.72/M	<u>23,086</u>
		TOTAL	US\$354,013 C.I.F. Port-au-Prince

The price quoted to the Bank for the total order is US\$368,715, which means we are prepared to lower our price by \$14,702, or 4 percent.

(The figure \$368,715 will yield a contribution margin of 47% after commission, which is included, and the \$354,013 figure will yield a CM of 45%.)

M. Léger was pleased with our rapid deliveries and indicated that his impression from previous conversations with M. Bonnefil was that the Bank expected to pay a premium for such service.

M. Léger also said that the Bank will call for bids for a larger order of different denominations before the end of the year. He said that the Bank will eliminate the 2 Gourdes note and his guess is that the 20 Gourdes will also be eliminated and replaced by a 25 Gourdes note.

As a possible future defense, I told M. Léger that while we hoped that for larger quantities of notes our prices would be lower than this bid, nevertheless, the reduction would not be substantial, as we did not calculate today's numbers on an overtime basis, although it might seem so because of the quick delivery and high prices. I mentioned to him that our industry is an expensive one in that the input we must utilize is costly, i.e., paper and highly skilled labor.

M. Léger will call us tomorrow after speaking with  
M. Bonnefil.

*Kathryn B. Howard*

AMERICAN BANK NOTE COMPANY  
INTERNATIONAL DIVISION

file

December 17, 1975  
FEB 28 1976

Re: Banque Nationale de la République d'Haiti - accepted 12/16/75

1 Gourde 10 mm VMC 104,555 10.46/M 47% CM including 5% commission  
217,823 21.78/M F.O.B.

Freight: 1,664  
Insurance: 4,772

Total Selling price - 224,259 22.43/M C.I.F.

5 Gourdes 4 mm 56,090 14.02/M 116,854 29.21/M F.O.B.

Freight: 1,052  
Insurance: 2,506

Total Selling price - 120,412 30.10/M C.I.F.

50 Gourdes 400 m VMC Selling price including commission

Tints in Chicago 9,676 24.19/Might: 23,427 58.57/M F.O.B.  
Tints in Bronx 11,245 28.11/M

Freight: 105  
Insurance: 512  
24,044 60.11/M C.I.F.

CM assuming tints printed in Chicago: 54%

" " " " Bronx : 47%

Delivery:	<u>1's</u>	<u>For shipment week of</u>	<u>Quantities</u>
		March 5, 1976	2 million
		March 12	2 "
		March 19	2 "
		March 26	2 "
		April 2	2 "
			<u>10 million</u>
	<u>5's</u>		
		April 9, 1976	1 million
		April 16	1 "
		April 23	1 "
		April 30	1 "
			<u>4 million</u>
	<u>50's</u>		
		April 16, 1976	400,000

J.F.S.  
NOV 12 1975

VARIABLE cost

HAITI

file

BANK NOTES

FEB 28 1977

BASIS 1. CRANES PAPER 29 STANDARD 06.21

H 258 PRICE GROSS CUT TO 12/13/75

2. BANK NOTES TO BE PROVIDED

APRIL 76 - NOV 76

3. ALL EXACT REQUIREMENTS

4. F.O.B. BROAD NO C.I.F CHARGES

INCLUDED IN ESTIMATE

5. C.I.F TO BE ADDED BY FOREIGN

SHIP

		VAR cost
1 GOURDE	20,000,000	H 210,625
2 GOURDE	7,000,000	H 75,405
5 GOURDE	7,000,000	H 96,270
10 GOURDE	3,000,000	H 56,305 21/on
100 GOURDE	300,000	H 8,455 15/on
	37,300,000	

F.O.B. BRONX



October 29, 1975

Mr. Charles E. Troy  
General Manager of Manufacturing  
Bronx Plant  
American Bank Note Company  
70 Broad Street  
New York, New York 10004

F. L. C.  
FER 28 1977

Dear Mr. Troy:

REF: Bank Note for Haiti

This is to confirm verbal quotations given yesterday to Mr. Steele for two grades of paper to cover the following inquiry:

604,800 sheets, Sub. 23.57, 25-1/8 x 25-5/8 - 81M: 48,988 lbs.  
311,112 sheets, Sub. 23.57, 26-7/16 x 26-1/16 - 87M: 27,066 lbs.  
22,400 sheets, Sub. 23.57, 14-5/8 x 20 - 37M: 829 lbs.

76,883 lbs. total to be delivered first quarter of 1976 for April/  
May printing.

For Standard #29 Bank Note, our grade 06-21, #258, the price would be \$1.08 per pound.

For our grade 06-20, #206-X Bank Note, the price would be \$1.135.

Of note is the fact that there are no fluorescence level specifications for the 258 grade, whereas the 206 is dead for fluorescence, contains no surface sizing and is felt to be a better sheet for Bank Note applications.

This quotation is valid for orders received on or before Monday, the 15th of December, 1975, and the usual terms of FOB Dalton, 2% 30 days, Net 31, would apply.

With best regards.

Sincerely,

CRANE & CO., INC.

*Christopher M. Crane*  
Christopher M. Crane

88.62 GSM  
2800 MDF with grain  
2100 against grain

✓ cc: Mr. Joseph Steele  
DALTON, MASS. 01226 (413) 684-2600

12/16/75 1538 EST\*

BANKTE 421795

H. V. D.  
DEC 16 1975file  
12/17/75FOREIGN DEPT.  
A. B. N. CO.  
Dec 16 3 PM '75

PORTAUPrince DECEMBER 16/75

TLX

BANKNOTE

NEWYORK

ATT MR MC GEHEE VICE PRESIDENT

WE GIVE YOU OUR ACCORD TO PROCEEDS IMMEDIATELY WITH  
 EXECUTION OUR ORDER OF 14.400.000 NOTES AT PRICES AND  
 DELIVERY SCHEDULE OUT LINED IN YOUR TELEX DECEMBER 11/75  
 STOP CONFIRMATION LETTER FOLLOWS WITH SIGNATURE SPECIMENS  
 REGARDS

BONNEFIL VICE PRESIDENT

INSULAIRE - Banque Nationale de la Republique d'Haïti

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BANKTE 421795

BNRHPFE 3490215.....

NY Phone Serv:Teleg.797-3311/Msngr.-7522/Telex-7550/

BANKTE 42179511+

H. V. D.  
DEC 16 1975

ITT MSG REF YVNL6505\*

BANKTE 421795M

BANKTE 421795

NEW YORK DECEMBER 16, 1975

GEOLEG

PORT-AU-PRINCE (HAITI)

FOR GEORGES LEGER

MANY THANKS YOUR SUPERB AND QUICK WORK IN OBTAINING THIS  
RECENT SUCCESS. MOST SINCERE CONGRATULATIONS.

REGARDS

OWEN

BANKNOTE

ITT MSG REF YVNL6515\*

BANKTE 421795

NY-7550/Telx-7590

ITT World Communications Inc.

ITT World Comm

H. V. D.  
DEC 19 1975

ITT 12 16 1655

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BANKTE 4217953490215+

ITT DEC16/75 1655EST

BNRHPFE 3490215

BANKTE 421795

FOR M. BONNEFIL

**VICE PRESIDENT**

WE THANK YOU VERY MUCH FOR YOUR TELEX OF DECEMBER 16 ACCEPTING  
OUR OFFER TO PRINT YOUR ORDER OF 14,400,000 BANK NOTES. THIS  
RENEWED EXPRESSION OF YOUR CONFIDENCE IN OUR COMPANY IS SINCERELY  
APPRECIATED.

BNRHPFF 3490215

12/16/75 1658EST 001-8

H. V. D.  
DEC 19 1975

MFIDJAGJAPASM\*

BANKTE 421795M

BANKTE 421795

FOR M. BONNEFIL

VICE PRESIDENT

file  
12/17/75

WE THANK YOU VERY MUCH FOR YOUR TELEX OF DECEMBER 16 -ACCEPTING  
OUR OFFER TO PRINT YOUR ORDER OF 14,400,000 BANK NOTES. THIS  
RENEWED EXPRESSION OF YOUR CONFIDENCE IN OUR COMPANY IS SINCERELY  
APPRECIATED.

PLEASE BE ASSURED THAT THIS ORDER WILL RECEIVE THE SAME CAREFUL  
ATTENTION WE HAVE BEEN PRIVILEGED TO RENDER THE BANK OVER THE  
PAST 100 YEARS.

REGARDS

J. L. OWEN MCGEHEE

VICE PRESIDENT

AMERICAN BANK NOTE COMPANY

H. V. D.  
DEC 19 1975

LOW  
12/17/75  
file

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ITT 12 17 1616

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BANKTE 421795AZ

BRADBANK MALDEN J

BANKTE 421795

FOR BOB WAUTERS

HAITI.

FOR YOUR INFORMATION WE HAVE BEEN AWARDED A REPRINT ORDER OF  
14,400,000 NOTES DIVIDED AMONG 3 DENOMINATIONS FOR BRONX  
PRODUCTION AT TOTAL PRICE OF US DLRS 368,715 CIF.

REGARDS

MCGEHEE

Via

BRADBANK MALDEN V

12/17/75 1617EST 001.0

H. V. D.

DEC 19 1975

December 17, 1975

Mr. S. F. D'Amato  
Vice President - Operations

Mr. C. E. Troy  
Gen. Mgr. Mfg.  
Bronx Plant

Banque Nationale de la République d'Haiti

Pursuant to our telephone advice of yesterday, we have been awarded a reprint order from the above Bank for the following quantities:

1 Gourde notes	10,000,000
5 Gourdes "	4,000,000
50 " "	<u>400,000</u>
Total	14,400,000

Deliveries are as per the schedule given in Charlie's memo of December 10, 1975.

The total price of the order is \$368,715 C.I.F. Port-au-Prince. A 47% contribution margin is included.

Vice President  
International Division

kh

12/22/75 0605 EST\*

BANKTE 421795

BRADBANK MALDEN

Via  
FOR OWEN MCGEHEE.

H. V. D.

DEC 26 1975

26M  
12/22/75

THANKS YOURS 18TH. CONGRATULATIONS ON REPRINT ORDER HAITI.

WAUTERS+

22/12/75

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BANKTE 421795

BRADBANK MALDEN

FOREIGN DEPT.  
A. B. N. CO.

Dec 22 8 51 AM '75